

**ESCALA**  
PARTNERS

# Investment Account

## **Product Disclosure Statement**

Powerwrap Investment Account  
(referred to in this PDS as the "Scheme")  
a registered Managed Investment Scheme  
under the Corporations Act 2001 (Cth)  
(ARSN 137 053 073).

Responsible Entity:  
Powerwrap Limited (ABN 67 129 756 850)

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**24 December 2015**

# ESCALA

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## Directory

Investors with any questions regarding the Scheme should contact their Financial Adviser.

## Distributor

Escala Partners Ltd  
Level 19/90 Collins Street  
Melbourne Victoria 3000

## Contact

Telephone: 1800 12 21 21  
Web: [www.escalapartners.com.au](http://www.escalapartners.com.au)

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## Responsible Entity

Powerwrap Limited  
PO Box 16071  
Collins Street West  
Victoria 8007

## Contact

Telephone: 03 8681 4600  
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## General Information

This Product Disclosure Statement ("PDS") dated 24 December 2015 is issued by Powerwrap Limited ("the Responsible Entity" or "Powerwrap") (ABN 67 129 756 850) (Australian Financial Services Licence No. 329829), and marketed and distributed by Escala Partners Ltd (ACN 155 884 236) (referred to in this PDS as "the Distributor" or "Escala") pursuant to an agreement between the Distributor and Powerwrap. Escala Partners Ltd is a Corporate Authorised Representative of Escala Wealth Management Pty Ltd (AFSL 456207) (ACN 162 573 828).

The PDS invites you to invest in the Powerwrap Investment Account (referred to in this PDS as the Escala Investment Account or the "Scheme"), a registered Managed Investment Scheme under the Corporations Act 2001 (Cth) (ARSN 137 053 073).

You can only invest in the Scheme if you are advised by a Financial Adviser so that you can receive financial advice for each investment you are considering. Your Financial Adviser will be authorised by you to provide your instructions to the Responsible Entity and to access your Cash Account (on a limited access basis).

The information in this PDS is general in nature only and is not personal advice. This means it does not take into account your personal circumstances. You should read this PDS carefully and assess whether the Scheme is appropriate for you in light of your financial objectives, situation and needs.

Investments in the Scheme are not deposits with or other liabilities of the Responsible Entity or the Distributor, and are subject to investment risk, including possible delays in repayment and loss of income and principal invested. The performance of the Scheme, the repayment of capital or any particular rate of return on investments is not guaranteed by the Responsible Entity, the Distributor, or the investment managers.

Information in the PDS may change from time to time. Updated information that is not materially adverse may be provided at [www.escalapartners.com.au](http://www.escalapartners.com.au). A paper copy of the updated information will be provided without charge on request to your Financial Adviser. The Responsible Entity reserves the right to change features and terms of the Scheme at any time.

Before investing in the Scheme, you must also open a Cash Account with an Approved Deposit-taking Institution ("ADI") approved by the Responsible Entity to enable efficient operation of your Scheme Account. You should read the relevant product disclosure documentation for the Cash Account, which will be provided to you by your Financial Adviser and/or which will be available from [www.escalapartners.com.au](http://www.escalapartners.com.au) and/or the relevant financial institution.

Your Financial Adviser should give to you current disclosure information for each investment in the Scheme you are considering. This information is also available in the Approved Products List, available at [www.escalapartners.com.au](http://www.escalapartners.com.au). Disclosure information is important and should be read before making your investment decisions. The Approved Products List is taken to be included in this PDS. You can also obtain a copy from the Responsible Entity at no charge on request.

This PDS does not constitute an offer or invitation in any place where, or to any person to whom, it would not be lawful to make such an offer or invitation. This offer is only open to persons receiving this PDS as a hard copy or electronically within Australia.

This PDS has been prepared for and is distributed by Escala, and is available only to clients of financial advisory firms who have entered into agreements with the Distributor.

All percentage and dollar amounts within this PDS are inclusive of GST (where applicable) unless otherwise specified.

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## Escala Investment Account

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### *A single investment account*

The Scheme is a registered Managed Investment Scheme (Scheme) that provides access to a comprehensive range of managed funds and Model Portfolios within a single consolidated investment account (Scheme Account). Your Scheme Account will be managed in accordance with instructions received from your Financial Adviser. You may also elect to hold some assets as non-Scheme assets and have them administered as part of a single portfolio for reporting purposes.

As such, working with your Financial Adviser, you can determine your investment strategy and can construct a suitable portfolio of investments.

The Scheme is a fully electronic product. When you invest in the Scheme you agree to receive all disclosures and reporting electronically via the online platform. You also authorise your Financial Adviser to act as your agent for performing online transactions on your Scheme Account and any non-Scheme assets.

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### *Cash Account*

Investors in the Scheme must open a single Cash Account (Cash Account) from an approved financial institution.

You can elect to hold your Cash Account either outside the Scheme as a non Scheme Asset, or inside the Scheme as a Scheme asset. Generally, the Cash Account is held inside the Scheme as a Scheme asset.

If you elect to hold your Cash Account outside the Scheme as a non Scheme asset, this account will be held directly in your name and will be used to provide liquidity for the purchase of investments and the payment of fees and costs relating to your Scheme Account, any fees and costs for administering your non-Scheme assets and, where you have given your consent, fees paid to your Financial Adviser. You authorise the Responsible Entity to access your Cash Account as a Full Access Authorised Operator for any of these purposes. In accordance with disclosure documentation relating to the Cash Account, a minimum balance must be maintained.

If you elect to hold your Cash Account inside the Scheme as a Scheme asset, this account will be held on your behalf by the Scheme or Scheme custodian (beneficial ownership). The purposes for which the Cash Account are held are the same as described above. However given the Cash Account is inside the Scheme the Responsible Entity does not need to be a Full Access Authorised Operator and:

- the proceeds from the redemption of any investments of non Scheme assets or income received from investments of non Scheme assets which you have decided not to reinvest will be treated as Scheme contributions; and
- the withdrawal of funds from this Cash Account to pay any fees or charges related to your non Scheme assets will be treated as Scheme withdrawals.

When you invest in the Scheme you authorise your Financial Adviser to assist you to establish a Cash Account. You also authorise the Responsible Entity to access your Cash Account to acquire investments for your Scheme Account (in accordance with your instructions) and to pay the fees and costs associated with your Scheme Account as disclosed in this PDS. This will apply irrespective of how you hold your Cash Account (inside or outside the Scheme). If there is a shortfall in your Cash Account to pay fees and costs, this authority gives the Responsible Entity access to your Scheme Account to redeem investments to cover the shortfall.

The interest rate you receive on cash balances is net of any fees paid to Responsible Entity for the administration of your Cash Account.

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### *Linked administration and reporting*

If your Portfolio includes non-Scheme assets, the Responsible Entity will administer these assets and integrate reporting with your Scheme Account investments. You also authorise the Responsible Entity to access your Cash Account as a Full Access Authorised Operator to undertake investment administration and pay the fees and costs associated with your non-Scheme assets as disclosed in this PDS. This facility provides you with access to consolidated reporting across your entire portfolio.



## Key Features

<i>Feature</i>	<i>Summary</i>												
<i>Create your own portfolio of investments</i>	With the guidance of your Financial Adviser, you can select from a range of investments to create a unique portfolio that meets your personal requirements.												
<i>Choice of Investments</i>	Choose from a range of investments which includes ASX-listed and international securities, term deposits, bonds, Model Portfolios, managed funds and cash. Your investments are chosen by you, with the assistance of your Financial Adviser.												
<i>Beneficial Ownership</i>	You will be the beneficial owner of all assets held within your Scheme Account. The Scheme may appoint a custodian for these assets.												
<i>Fees and Costs</i>	The fees and costs you will incur upon joining the Scheme are made up of Scheme fees and costs, investment management fees and costs, and fees and costs payable to your Financial Adviser. An administration fee is also payable for non-Scheme assets.												
<i>Minimum Scheme Investments</i>	<table> <tr> <td>Initial Investment:</td> <td>\$20,000</td> </tr> <tr> <td>Minimum balance:</td> <td>\$20,000</td> </tr> <tr> <td>Minimum withdrawal:</td> <td>\$100</td> </tr> <tr> <td>Additional lump sum investment:</td> <td>\$100</td> </tr> <tr> <td>Additional regular investment:</td> <td>\$100 per month</td> </tr> <tr> <td>Regular withdrawal</td> <td>\$100 per month</td> </tr> </table>	Initial Investment:	\$20,000	Minimum balance:	\$20,000	Minimum withdrawal:	\$100	Additional lump sum investment:	\$100	Additional regular investment:	\$100 per month	Regular withdrawal	\$100 per month
Initial Investment:	\$20,000												
Minimum balance:	\$20,000												
Minimum withdrawal:	\$100												
Additional lump sum investment:	\$100												
Additional regular investment:	\$100 per month												
Regular withdrawal	\$100 per month												
<i>Cash Account</i>	You have a Cash Account for liquidity purposes outside the Scheme. See the disclosure document for any minimum balance requirements.												
<i>Model Portfolio Minimums</i>	See the Approved Products List for the minimum amount, if any, stipulated by each Model Manager.												
<i>Managed Fund Minimums</i>	Generally, there are no minimum investment amounts for individual managed funds to be held within an Account. Some managers, however, may impose minimum restrictions – please refer to each managed fund's PDS.												
<i>Additional Investments</i>	You may make additional investments of \$100 or more at any time.												
<i>Equity Access Facility</i>	This facility allows you to buy additional investments for your Portfolio beyond the amount you would be able to purchase with your cash holdings.												
<i>Regular Investment Plan</i>	A fixed, nominated amount can be invested each month and allocated pro rata across managed funds in your Scheme Account. The minimum Regular Investment Plan amount is \$100.												
<i>Regular Withdrawal Plan</i>	A fixed nominated amount can be withdrawn from managed funds in your Scheme Account on a monthly basis. The withdrawals will be funded by a pro rata sale of assets held in your Scheme Account and paid to your Cash Account. The minimum regular withdrawal is \$100.												
<i>Distributions and Dividends</i>	Distributions from your managed fund investments and dividends from your non-Scheme equities investments are paid to your Cash Account as they are received. You can elect for income from Model Portfolio investments to be paid into your Cash Account or to be re-invested. If your Portfolio includes ASX-listed securities, you can elect to have dividends reinvested pursuant to a dividend reinvestment plan.												
<i>Online reporting</i>	The Scheme offers investors and their Financial Advisers a wide range of online reports, including: <ul style="list-style-type: none"> <li>– Portfolio holdings</li> <li>– Portfolio valuations</li> <li>– Cash transactions to and from your Cash Account</li> <li>– Portfolio transactions</li> <li>– Income and Expense Reporting.</li> </ul>												



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## Key Features

<i>Feature</i>	<i>Summary</i>
<i>Suitability for SMSFs</i>	The Scheme is useful for SMSF investors, as it alleviates the record keeping burden associated with holding investments directly, and may reduce the cost of preparing your accounts.
<i>Transparency</i>	You can view all investments, transactions and fees through secure online access, 24 / 7 for your entire Portfolio.
<i>Lower trading costs for investments in Model Portfolios as compared to other structures</i>	As trades are first netted across individual portfolios in rebalancing Model Portfolio transactions, fewer trades are required to go to market, resulting in lower brokerage costs, a benefit passed on to investors.



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## **Operating your Account**

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### *Opening an Account*

Your Financial Adviser will complete an Application Form online, and provide the printed Application Form for you to sign and send to the Responsible Entity. The Responsible Entity may, at its discretion, reject applications for membership of and investment in the Scheme.

When opening your Scheme Account, the Responsible Entity will also facilitate opening of an account with an approved stockbroker as selected by you and your Financial Adviser to enable you to trade in ASX-listed securities. They will also facilitate the opening of other accounts as required for transactions of Scheme and non Scheme assets.

When you open your Cash Account and invest in the Scheme, you also authorise the Responsible Entity to deduct cash from your account for settling all investment purchases and to pay all authorised fees and costs, as well as to pay in proceeds from the sale of investments.

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### *Accessing your Account online*

When your Scheme Account has been opened, you will be sent a Login ID and a password that you can use to access your Portfolio online. You are responsible for keeping your Login ID and password confidential.

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### *Cash contributions*

When you open your Scheme Account, you must deposit funds into your Cash Account. You have the option of making deposits via cheque or Electronic Funds Transfer (EFT). Once cleared funds are available in your Cash Account, you can make investments.

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### *In-specie Transfers*

You may be able to transfer investment assets you already own into your Scheme Account. This will involve completion of various forms, which your Financial Adviser will provide and assist you to complete. Fees and charges may also be payable for such transfers (see Fees and Other Costs, below).

It is important to note that no further transactions affecting the assets subject to the in-specie transfer can occur once the in-specie transfer process has commenced and until it is finalised. Where securities are being transferred into a Model Portfolio, your Scheme Account will be marked as inactive and will be withheld from the rebalance process until the transfer process is complete. You may receive interest on cash balances held in your Model Portfolio over this time, and you may also incur fees. When all securities have been transferred, your Scheme Account will become active. The investment assets in your Scheme Account will then be included with your selected Model Portfolio(s) at the next rebalancing opportunity.

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### *Investment Authority and Instructions*

Please note that all investment instructions must be directed through your Financial Adviser. The Responsible Entity does not bear any responsibility for your investment instructions not being acted upon in a timely and accurate manner by your Financial Adviser.

Your Financial Adviser will receive communication from the Responsible Entity relating to your Portfolio and it is the responsibility of your Financial Adviser to provide these communications to you.

The Responsible Entity will not accept instructions from your Financial Adviser in relation to a change of your personal details or to the closure of your Scheme Account; these instructions must be provided directly by you.

The Responsible Entity will continue to act upon any instructions from your Financial Adviser until it receives a written cancellation from you of their appointment. If you cancel the appointment of your Financial Adviser, then unless you appoint another Financial Adviser acceptable to us, the Responsible Entity may terminate your participation in the Scheme by giving you 14 days notice.

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## Operating your Account

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### *Regular Investment Plans*

If you would like to make regular investments into the Scheme, you can establish a Regular Investment Plan, subject to a minimum, and have this paid out of your Cash Account. Regular investments are normally processed on the 15th day of each month. You can cancel the Regular Investment Plan at any time. The amounts deposited under a Regular Investment Plan will be invested pro-rata across your managed funds in your Scheme Account.

To establish a Regular Investment Plan for a new Scheme Account, ask your Financial Adviser to assist you to complete the appropriate section of the Application Form. To add a Regular Investment Plan to an existing Scheme Account, or vary an existing Regular Investment Plan, please provide instructions via your Financial Adviser.

### *Investments excluded from Regular Investment Plans*

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Certain investments that may be available through the Scheme from time to time may impose minimum purchase amounts in either dollar or unit terms.

### *Switching between Investments*

If you want to change investments in your Portfolio, your Financial Adviser can provide instructions to sell an investment and purchase a different Investment on the Approved Products List. Switching between investments may have tax consequences, and you should consider seeking professional taxation advice if you are uncertain about the consequences of switching. Also, fund managers may impose transaction costs (in the form of a buy/sell spread) when units are bought and sold. Some fund managers may have minimum investment application and redemption amounts, which will be disclosed in the managed fund's PDS.

If you want to change your investment in a Model Portfolio, your Financial Adviser will communicate your instructions. Tax consequences may occur as a consequence, and again it is appropriate to consider seeking professional taxation advice if you are uncertain about the consequences. Brokerage will apply to any changes to the composition of your investments in Model Portfolio(s).

### *Customisations*

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Model Portfolios may be able to be customised in a range of ways in accordance with your needs. Your Financial Adviser will manage any customisation in accordance with your instructions. It is important to remember that if you apply a customisation, your Model Portfolio may not perform in the same way as the Model Portfolio disclosed in the Approved Product List.

### *Making Withdrawals*

You can request a withdrawal of part or all of your Scheme Account.

Partial withdrawals from your Scheme Account are subject to a minimum withdrawal amount of \$100 (being the minimum amount that you are able to withdraw from any one managed fund), and you are required to maintain a minimum combined balance in your Scheme Account of \$20,000. (Unless you advise the Responsible Entity specifically which Scheme investments should be affected by a withdrawal, the Responsible Entity will decide which managed funds to sell down and in what proportions, as appropriate).

Withdrawals will usually be actioned within one business day of receipt of the withdrawal request, but where you are withdrawing by selling down of units in managed funds the receipt of funds to your Cash Account will be dependent on the timing of each fund manager.

To fund withdrawals from investments held in Model Portfolios, securities are sold proportionally across all your Model Portfolios. The value you will receive will be the value at which the investments are sold net of all fees, charges and expenses (including transaction costs such as brokerage).

Transfers or withdrawal payments from your Scheme Account may be delayed from time to time when events impact on the Responsible Entity's ability to transfer assets or sell sufficient assets to satisfy withdrawal requests (for example, where managed funds are illiquid, securities are suspended or due to other market factors).

Some investment options may have minimum holding requirements or, withdrawal conditions based on fund liquidity. Please refer to the product disclosure documentation of the investment option/s in which you choose to invest for more information. As each Scheme member has an individual holding in the underlying assets they choose to invest in, any minimum holding or liquidity considerations in the underlying assets held by a member will not have an adverse effect on any other member of the Scheme.



## Operating your Account

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### *Regular Withdrawal Plan*

You can set up a Regular Withdrawal Plan to have a pro-rata amount withdrawn from existing managed funds in your Scheme Account.

Regular withdrawals are usually processed on the 20th day of each month.

The date on which funds are released from the sale of managed funds to your Cash Account will be dependent on each fund manager.

To establish a Regular Withdrawal Plan for a new Scheme Account, complete the appropriate section of the Application Form. To add a Regular Withdrawal Plan to an existing Scheme Account, or vary an existing Regular Withdrawal Plan, please provide instructions via your Financial Adviser.

If you have elected to hold your Cash Account inside the Scheme, you will need to provide us with the details of an external bank account into which you would like the regular withdrawals to be paid.

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### *Suspending withdrawals*

In unusual circumstances (for example, the closure or disruption of a relevant security exchange), withdrawals may be suspended for a period of up to 90 days or such other period the Responsible Entity considers reasonable.

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### *Capital Gains Tax (CGT) allocation methods*

You can select from the following CGT allocation methods:

- Minimise Gain – tax parcels are selected to minimise the capital gain on disposal of an asset.
- Maximise Gain – tax parcels are selected to maximise the capital gain on disposal of an asset.
- First In First Out (FIFO) – the earliest tax parcel is selected on disposal of an asset.
- Manual Selection – your Financial Adviser can manually allocate disposals to tax parcels, or parts of tax parcels.

The default CGT allocation method is Minimise Gain. The CGT discount factor applied to your Scheme Account is based on your 'tax entity type' e.g. Individual, Partnership, Joint Investors, Company, Superannuation Fund or Trust.

You can change the CGT allocation method used for your Portfolio reports at any time by instructing your Financial Adviser to notify the Responsible Entity in writing. The new method will apply from the date the change is processed, and all transactions from the start of the current financial year. If you wish to change your CGT allocation method retrospectively, this will need to be processed manually as a cost base reconstruction. Additional charges may apply. It is recommended that you consider seeking professional taxation advice before selecting or changing your CGT allocation method.

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### *Maintaining the appropriate balance in your Cash Account*

You should maintain a balance in your Cash Account, in addition to any minimum required by the financial institution, sufficient to cover the total of three months fees, as well as any Regular Investment Plan amounts that relate to your Scheme Account. You should also monitor the cash held in your Cash Account when making orders to purchase securities which may utilise the Equity Access Facility (EAF).

If the balance of your Cash Account falls below the minimum required, and there are insufficient funds to cover monthly fees, or if you utilise the EAF and do not make the payments necessary to top up the cash in your Cash Account, then your investments in the Scheme may be sold down to meet these obligations. Where investments are sold down to meet liquidity requirements of your Scheme Account, your Scheme holdings will be sold in proportion, where possible. Where your Scheme holdings include illiquid funds, these funds may be excluded from the sell down process.



## Operating your Account

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### *Closing your Scheme Account*

You can close your Scheme Account at any time. When closing your Scheme Account, you can elect to have:

- Assets sold and the proceeds paid by electronic transfer to your Cash Account;
- Assets transferred to another custodial arrangement (as allowable under law or under the terms of an investment itself); or
- A combination of sale and transfer.

Closing your Scheme Account will also terminate the Responsible Entity's administration and reporting service in respect of your non-Scheme assets.

To close your Scheme Account, you need to provide written notice by completing the Account Closure Form available from your Financial Adviser or the Responsible Entity. Please note delays may occur as a result of processes involving external providers such as fund managers, registries, custodians and Offices of State Revenue.

Prior to closing your Scheme Account, the Account balance will be applied to pay all outstanding fees and charges. It may be necessary to keep your Scheme Account open for a period of time pending the processing of any transfers and the receipt of any outstanding distributions. During this time, the minimum balance should be retained within your Cash Account.

Upon request to close your Scheme Account, the Responsible Entity will:

- Finalise any uncompleted part of your instructions up to and including the termination date;
- Deduct any outstanding fees and charges from your Cash Account;
- Sell assets in your Scheme Account if there is insufficient cash in your Cash Account to pay any outstanding fees and charges relating to your Portfolio; and
- Continue to charge your Cash Account for fees and charges associated with your Portfolio until such time as there are no further assets in your Scheme Account.

If you do not provide instructions relating to the transfer of Scheme investments, then investments will be sold, and the final proceeds paid to your Cash Account (or in accordance with your instructions if you have elected to hold your Cash Account inside the Scheme).

You will receive your final annual tax report after the end of the financial year in which your Scheme Account is closed.

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### *Changing details*

You should notify the Responsible Entity directly as soon as possible of any changes in your personal details relating to your Scheme Account. Your Financial Adviser or the Responsible Entity can provide you with the appropriate form.

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**Investment Options**

Unless otherwise specified, you can elect whether to hold investments as part of your Scheme Account or as non-Scheme Assets.

The Responsible Entity's objective is to provide clients with a wide range of investment choices. As a result, the Approved Products List is driven by demand from financial advisers and their clients. Provided the investment option being requested falls under one of the allowable investment option categories, the Responsible Entity can facilitate execution and administration, and is not aware of any reason why the option should be excluded, it may be made available for investment.

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*Wholesale Managed Funds*

You can choose from a selection of managed funds offered by a number of different fund managers as outlined in the Approved Products List.

Managed funds must generally be held as Scheme assets. Because the managed funds available through the Scheme are offered at wholesale rates, investors benefit from lower fees than those typically available to retail investors.

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*Listed Securities*

You can choose from a selection of listed securities, including:

- Australian and international Direct Shares
- Australian and international Listed Property Shares
- Australian and international Listed Investment Company shares
- Australian and international Listed Debt Securities
- Australian and international Exchange Traded Securities

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*Term Deposits*

You can choose from a range of Term Deposits as outlined in the Approved Products List.

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*Bonds*

A range of Domestic and International bonds may be made available. Acceptance of applications is subject to approval.

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*Model Portfolios*

You can choose from a selection of Model Portfolios. Descriptions of relevant Model Managers and their approaches to the Model Portfolio(s) they manage are available in the Approved Products List, at [www.escalapartners.com.au](http://www.escalapartners.com.au). Model Portfolios must be held as Scheme Assets.

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*Other Investment Options*

In addition you can choose from a selection of other investment options. These are outlined in the Approved Products List.

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*Cash*

You can hold funds in your Cash Account, which you can elect to hold either outside the Scheme (linked to your Scheme Account), or inside the Scheme (treated as a Scheme asset). Generally, your Cash Account is held inside the Scheme.



## Investment Options

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### *Before you invest*

You must read a copy of the current disclosure document for each investment you chose to invest in. These may describe the investment objective, investment strategy, risk / return profile, and investment time-frame of the investment manager. Your Financial Adviser will provide you with the current documents for the investments you are considering. You should also read a copy of the current disclosure document before making additional investments, as these may change over time.

The Responsible Entity has the right to change investments on the Approved Products List from time to time at its discretion. If your Scheme Account is invested in an asset that is subsequently removed from the Approved Investments List, you may be allowed to continue to hold this investment in your Scheme Account, at the discretion of the Responsible Entity. Alternatively, if it is considered necessary, the Responsible Entity may seek instructions to transfer this investment to another custodial arrangement for you or where this is impracticable, to sell the investment on your behalf and pay the sale proceeds to your Cash Account.

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### *Making changes to the investments in your Portfolio*

You should always consult your Financial Adviser before you select any investment, or decide to increase or decrease your holding in any investment. Further, because your circumstances and investments can change, you should regularly consult with your Financial Adviser to ensure that your investments remain appropriate for you over time.

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### *Investment Decisions are Your Decisions*

The value of investments may rise or fall from time to time, and neither investment performance nor the repayment of capital is guaranteed. The Responsible Entity does not assess the suitability or appropriateness of investments or investment managers for you, and does not make efforts to ascertain or disclose to you whether your Financial Adviser and / or its Licensee has an interest in any investment offered. You must form your own view as to the suitability of any investment for you, with the assistance of your Financial Adviser. Any investment decision is your decision.

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## How Investments Work

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Following the establishment of an Account in the Scheme, your investments may be held as assets by one or more custodians appointed by the Scheme or held in your own name.

### *Ownership and how investments are held*

The ownership of the various types of investments that you may hold following establishing an Account in the Scheme is structured as follows:

- Generally speaking, wholesale managed funds and investments managed via Model Portfolios must be held as Scheme assets and are legally held by one or more custodians appointed to the Scheme, meaning you will have beneficial ownership of these assets;
- You can hold your Cash Account directly (outside the Scheme in your own name) or as part of your Scheme Account (in which case you will have beneficial ownership of the Cash Account). Generally, the Cash Account is held inside the Scheme;
- ASX-listed securities are generally held through a broker sponsor arrangement outside the Scheme. They can also be held as Scheme assets (in which case you will have beneficial ownership of the securities). ASX-listed securities that become EAF Securities used to support an EAF Limit will be held inside the Scheme;
- International securities and international bonds are generally held outside the Scheme;
- Domestic bonds are generally held as Scheme assets and are legally held by one or more custodians appointed to the Scheme, meaning you will have beneficial ownership of these assets; and
- You can transact in Term Deposits of approved ADIs, as described in the Approved Products List, and hold these directly in your own name (i.e. outside the Scheme) or you can elect to hold Term Deposits as part of your Scheme Account (in which case you will have beneficial ownership of the Deposits). Generally, these are held outside the Scheme.

For assets held outside the Scheme, you are able to request that the Responsible Entity administer these assets and provide consolidated reporting of your Portfolio.

This is an administration and reporting service only.

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### *ASX-Listed Securities – individual holdings*

If you wish to invest in ASX-listed securities, a Holder Identification Number (HIN) will be created in your name or in a nominee name. This means you will be able to elect how you wish to participate in a range of corporate actions for your securities holdings, such as share purchase plans and rights issues.

As administrator, the Responsible Entity receives all communications relating to corporate actions affecting your securities holdings. This includes annual reports, information about meetings relating to securities and information about dividend reinvestment plans. You are able to participate in dividend reinvestment plans.

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### *Model Portfolios*

As these holdings are pooled and held by a custodian, the Responsible Entity will act in the best interests of investors in the Scheme as a whole when dealing with corporate actions, and is not obliged to act on any individual investor's directions.

The Responsible Entity's policy regarding corporate actions affecting investments held in Model Portfolios is that generally:

- Dividends and distributions will be taken in cash;
- The Responsible Entity will generally adopt a neutral position and not vote at meetings, although may exercise its discretion and vote depending on the particular circumstances; and
- The Responsible Entity will deal with corporate actions using its discretion and advice from the model manager.

Sometimes externally imposed limits or caps may affect your entitlement to participate in corporate actions – if this happens you may have a lesser entitlement than an investor holding the same number of securities directly.

Any income earned from a Model Portfolio will be paid directly into your Cash Account unless you choose to have it reinvested in your Model Portfolio's cash holding (speak to your Financial Adviser).



**How Investments Work**

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*Wholesale Managed Funds*

There is no managed fund distribution reinvestment program, and all distributions relating to your managed fund holdings are received in cash to the credit of your Cash Account. You may be able to instruct your Financial Adviser to acquire more units in the managed fund using the distribution amount received.

The Responsible Entity's policy regarding corporate actions affecting investments in managed funds is that it does not accept directions from individual investors since managed fund investments are generally held by a custodian. Generally the Responsible Entity will adopt a neutral position and not vote at member meetings, although it may exercise its discretion and vote depending on the particular circumstances

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*Term Deposits*

You may elect to have interest on maturity re-invested or have interest credited to your Cash Account. Please read the disclosure documents for each Term Deposit product for further information.

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## Equity Access Facility (EAF)

The Equity Access Facility (EAF) allows you to buy additional investments for your Portfolio beyond the amount you would be able to purchase with your cash holdings. The EAF will also be automatically activated if you place an order to purchase securities and the value of your order exceeds your available cash holdings. In order to provide you with this facility, Powerwrap Limited ("Powerwrap") as Responsible Entity of the Powerwrap Managed Investment Scheme has entered into a limited recourse derivative arrangement with an external counterparty, which is used to provide the EAF. Your use of this facility is activated when:

- the value of any order you place for securities exceeds the available balance held in your Cash Account;
- you hold Approved Securities in your Portfolio; and
- you have capacity under your EAF Limit.

The EAF will be available 30 days after the date of issue of this PDS.

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## What is your EAF Limit?

If you hold Approved Securities, you will have an EAF Limit and, if you utilise the EAF facility, an EAF Balance. The EAF Balance represents the value of your liability under the EAF. The EAF Limit is the maximum EAF Balance you are allowed to maintain under the EAF from time to time.

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## Calculation of EAF Limit

The EAF Limit is an amount calculated by reference to the value of your Approved Securities. The EAF Limit is calculated by multiplying the value of Approved Securities in your Portfolio by a percentage (the "EAF Percentage"). The EAF Percentage is a percentage set by Powerwrap for you. Approved Securities are those securities determined by Powerwrap as being eligible for use to support an EAF Balance, and are identified in the Approved Products List. The securities that may be used as Approved Securities and the EAF Percentage may change from time to time. Assuming the EAF Percentage is unchanged, your EAF Limit will increase or decrease on a daily basis if the value of the Approved Securities in your Portfolio changes (including due to purchasing additional Approved Securities or selling existing Approved Securities).

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## Transfer of Approved Securities and Security Arrangements

When you use the EAF, Approved Securities with sufficient value to support your EAF Balance will be designated as "EAF Securities". Some of these EAF Securities may be moved into a separate account within the Scheme. You may sell Approved Securities that have been designated in your account as EAF Securities, however they must be replaced with other Approved Securities with sufficient value to continue to support your EAF Balance. When you have fully utilised your EAF Limit (ie, your EAF Balance equals your EAF Limit), then all of your Approved Securities will be EAF Securities. If you do not have sufficient Approved Securities to replace any EAF Securities sold, your EAF Limit will be reduced accordingly and the proceeds of sale of your EAF Securities will first be applied to reduce your EAF Balance below your EAF Limit, before any excess is paid to you.

For all investors, Powerwrap has the right to sell certain EAF Securities and apply the proceeds to reduce your EAF Balance, before you are entitled to any excess. Powerwrap has also granted a mortgage to the external counterparty over its right of indemnity out of the assets of the Scheme, allowing the external counterparty to exercise Powerwrap's right to sell EAF Securities to satisfy any liabilities attributable to your account (such as the EAF Balance) without requiring your or Powerwrap's consent to do so.

If you use this facility and you are not a Self-Managed Super Fund ("SMSF"), Powerwrap, as Responsible Entity for the Powerwrap Managed Investment Scheme, will grant a mortgage to the external counterparty over its right, title and interest in certain EAF Securities you hold. If you are an SMSF investor, Powerwrap will not grant a mortgage to the external counterparty in relation to the EAF Securities you hold.





## Equity Access Facility (EAF)

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### *Facility Fee*

Your EAF Balance will be subject to a Facility Fee. The Facility Fee will be disclosed in the Approved Products List and may change over time. The Facility Fee will accrue daily based on your EAF Balance and will be deducted quarterly in arrears from your Cash Account. The Facility Fee may be added to your EAF Balance if you do not have sufficient cash holdings in your Cash Account to pay the Facility Fee. If your EAF Balance exceeds your EAF Limit as a result of the Facility Fee being added to your EAF Balance, your EAF Securities may be sold to reduce your EAF Balance.

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### *Viewing your EAF Balance*

Your EAF Balance will be updated on a daily basis and displayed as a liability amount in your account.

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### *Exceeding your EAF Limit*

If the market value of your EAF Securities rises, fewer of your Approved Securities will need to be designated as EAF Securities to support your EAF Balance. Conversely, if the market value of your EAF Securities falls, more of your Approved Securities will need to be designated as EAF Securities to support your EAF Balance.

Once all of your Approved Securities have become EAF Securities, you may reach the point where your EAF Balance exceeds your EAF Limit. If this occurs, Powerwrap has the right to sell down some of your EAF Securities to reduce your EAF Balance to below your EAF Limit (this applies also to SMSFs). The EAF Securities to be sold will be determined by Powerwrap in its discretion but will generally be determined by the liquidity of the EAF Securities available to be sold. Powerwrap has also authorised the external counterparty to exercise some of its powers or rights under this PDS or the Constitution in relation to the EAF.

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### *Eligibility for SMSFs*

The EAF does not constitute any borrowing by an SMSF investor. This is because the EAF does not include any provisions whereby the SMSF investor agrees to borrow or loan any funds or assets from Powerwrap, the external counterparty or any other party, nor does it require the SMSF investor to repay a principal amount, or an advance of money, a debt, or some other form of financial accommodation. Rather the EAF Balance is a liability that will be allocated to your Account to reflect your proportionate share of Powerwrap's liability under the derivative arrangement.

Some or all of your Approved Securities may be held in a separate account within the Scheme as EAF Securities. For an SMSF investor, the holding of Approved Securities in this account does not constitute a mortgage, charge, pledge, lien (other than the usual custodian's lien), hypothecation or any other similar arrangement with respect to the Approved Securities, and the Approved Securities will not be subject to any security interest in favour of the external counterparty. You will retain a beneficial interest in the Approved Securities, in accordance with these terms and this PDS.

Subject to the terms of the Trust Deed and the investment strategy for the SMSF, the EAF may be utilised by the SMSF. Please speak to your financial adviser to determine if using the EAF is suitable for your SMSF. If your SMSF Trust Deed does not allow for a facility in the nature of the EAF (which involves exposure to a derivative), you will need to be careful not to incur liabilities which exceed the balance of your Cash Account as this will result in the EAF being activated.



# ESCALA

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## Equity Access Facility (EAF)

### Example of how the Equity Access Facility works

#### Assumptions:

- You have an existing portfolio consisting of the following assets:
  - i. Cash Account = \$1,000
  - ii. Share portfolio = \$20,000 (assume all of the shares in your portfolio are Approved Securities)
- Powerwrap determines an EAF Percentage of 20%.  
Based on EAF Percentage of 20%, your EAF Limit is \$4,000  
(\$20,000 x 20% = \$4,000)
- Facility Fee = 7% per annum calculated on your daily EAF Balance and deducted quarterly in arrears.
- For demonstrative purposes the application of the Facility Fee has been omitted from the transaction example and is shown separately in the fee example following.

#### Transaction Example

Action	Description	Calculation	Position
<i>Starting Position</i>			Cash Account: \$1,000 Shares: \$20,000 EAF Limit: \$4,000 EAF Balance: \$0 EAF Securities: \$0
<i>You purchase \$5,000 of stock A (which is an Approved Security)</i>	There will be a shortfall on your Cash Account of \$4,000	Shortfall on your Cash Account = value of your Cash Account – stock purchase = \$1,000 - \$5,000 = - \$4,000	Cash Account: Nil Shares: \$20,000 EAF Limit: \$4,000 EAF Balance: (\$4,000) EAF Securities: \$0
<i>Share Settlement</i>	The EAF is activated to cover the shortfall, resulting in Approved Securities to the value of \$20,000 becoming EAF Securities	EAF securities = EAF Balance / EAF percentage = \$4,000 / 20% = \$20,000	Cash Account: Nil Shares: \$25,000 EAF Limit: \$5,000 EAF Balance: (\$4,000) EAF Securities: \$20,000
<i>Deposit additional funds into your Cash Account</i>	Any funds transferred into your Cash Account will be applied to reduce your EAF Balance first	If you deposit \$500 into your Cash Account, your EAF Balance is reduced by \$500  EAF balance = current EAF balance – cash deposit = \$500  EAF Securities = EAF Balance / EAF Percentage = \$3,500 / 20% = \$17,500	Cash Account: \$0 Shares: \$25,000 EAF Limit: \$5,000 EAF Balance: (\$3,500) EAF Securities: \$17,500
<i>Sell holdings from your Portfolio</i>	You sell \$18,000 of shares  Any deposits into the Cash Account must be first applied to reducing the EAF Balance.  As your proceeds of sale are applied to offsetting your EAF Balance, your EAF Balance will be reset to zero.  The EAF Limit will be recalculated based on current Approved Securities held.	Sale proceeds = \$18,000  Cash Account = EAF Balance + sale proceeds = - \$3,500 + \$18,000 = \$14,500  Revised EAF Limit = EAF Percentage x Approved Securities = 20% x \$7,000 = \$1,400	Cash Account: \$14,500 Shares: \$7,000 EAF Limit: \$1,400 EAF Balance: \$0 EAF Securities: \$0

#### Fee Example

<i>Facility Fee</i>	The Facility Fee will accrue daily (on a compounding basis) on the EAF balance.	Assume an EAF Balance of \$1,000 was maintained for 3 months (ie, 91 days), the Facility Fee payable at the end of that quarter will be: \$1760	$\$1,000 \times ((1+7\%/365)^{91} - 1) = \$1760$
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## Equity Access Facility (EAF)

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### *Key features of the Equity Access facility*

- You remain the beneficial owner of the EAF Securities and can deal with them provided you comply with your obligations under the EAF.
- Your EAF Balance is a liability that will be allocated to your Account to reflect your proportionate share of Powerwrap's liability under the derivative arrangement.
- The derivative arrangement is limited recourse and this means the liability allocated to you will never exceed the value of EAF Securities in your account.
- Your Portfolio value is the total value of your assets net of your liabilities, which includes your EAF Balance. If you are using the EAF, your EAF Balance will appear as a separate line item (as a negative amount).
- Your EAF Securities will only be automatically sold if you do not have any more Approved Securities available to become EAF Securities and the value of your EAF Securities is not sufficient to support your EAF Balance. In this event, Powerwrap (or the external counterparty acting on Powerwrap's authorisation) will sell down some of your EAF Securities as soon as practicable to bring the EAF Balance below the EAF Limit.
- There is no stock lending; there is no transfer of your beneficial interest in the EAF Securities unless they are sold down to reduce the EAF Balance to below the EAF Limit.
- There is no re-hypothecation (you remain beneficial owner of the assets).
- There is no cross-collateralisation (your Approved Securities will not be used to support someone else's EAF Balance and someone else's use of the EAF cannot affect your assets in any way).

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### *Risks associated with the Equity Access Facility*

- Using the EAF means you are leveraging your Portfolio beyond the amount of your cash holdings. This may result in increased losses if you choose to sell your Approved Securities or you are required to sell your Approved Securities to reduce the EAF Balance.
- The EAF is activated automatically when you place an order to purchase securities that is greater than your existing cash holdings. You will incur the Facility Fee associated with the EAF in these circumstances, and Approved Securities within your Portfolio may be designated as EAF Securities and subsequently sold, without your consent, in order to reduce your EAF Balance.
- The Facility Fee reduces your returns, and as the Facility Fee is not fixed for the term, the amount paid may increase over time.
- If all of your Approved Securities become EAF Securities and your EAF Balance exceeds your EAF Limit, then Powerwrap may sell some of your EAF Securities without your consent to reduce your EAF Balance below your EAF Limit. In this case, Powerwrap will use any sale proceeds from the EAF Securities to reduce your EAF Balance first before any excess is paid to you.
- Powerwrap has the discretion to determine which securities are Approved Securities on any day and if it determines that a security is no longer an Approved Security then this will immediately reduce your EAF Limit.
- Powerwrap also has the discretion to determine which Approved Securities become EAF Securities and which EAF Securities to sell to bring your EAF Balance back to within your EAF Limit (if required). Powerwrap (or the external counterparty exercising Powerwrap's rights) will generally determine the securities to be sold based on (among other factors) the liquidity of your EAF Securities.
- Since the value of your Approved Securities will change over time, your EAF Limit will fall if the prices of Approved Securities fall (assuming the EAF Percentage is unchanged). If this occurs then EAF Securities may be sold even though you have not increased your EAF Balance.
- As your EAF Limit may change every day you should be aware that any capacity under your EAF Limit may change between the date of purchase of securities and the date of settlement and this may mean you have to provide additional funds into your Cash Account to settle a trade.
- All trustees should check their trust deed before using the EAF.
- SMSFs should independently confirm the arrangement complies with the SMSF trustee's obligations under the Superannuation Industry (Supervision) Act 1993.



## Equity Access Facility (EAF)

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### *Risks associated with the Equity Access Facility*

- The EAF is automatically activated so if your trust deed does not allow for the use of this facility, you must be careful not to place orders for securities that may exceed the balance held in your Cash Account to facilitate these purchases.
- The terms of the facility agreement between the external counterparty and Powerwrap may require changes to be made to your Portfolio, for example requiring any rights or entitlements to be sold and reinvested or sold and applied to reduce your EAF Balance. The facility may also be terminated under certain circumstances which may mean your EAF Balance must be reduced to zero and you will no longer have the ability to purchase securities for a value greater than your Cash Account balance.

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### *Acknowledgements*

When you make an application under this PDS, or when the EAF is first activated, you acknowledge your agreement to the following terms:

- You appoint your Financial Adviser as your agent for the purposes of accepting disclosure documents on your behalf, including any supplementary or replacement disclosure document, and you authorise your Financial Adviser to agree to the terms and conditions of any disclosure document on your behalf.
- If you become insolvent Powerwrap is authorised to terminate all obligations between it and you and to calculate a termination value with reference to the number and value of any EAF Securities held in the separate account for your benefit, minus the amount of any liabilities (including without limitation fees, charges and costs of transactions (including the costs of any transactions pursuant to the EAF)) that are properly attributable to you under the terms of the EAF. In these circumstances, you agree that your entitlement is to the net value of your Approved Securities minus liabilities (attributed to you). This entitlement will be satisfied by payment to you of that net amount only or physical delivery of shares with a value equal to that net amount only. For these purposes this PDS is treated as a "close-out netting contract" for the purposes of the Payment Systems and Netting Act 1998 (Cth)
- You represent and warrant to Powerwrap that you have the power and authority (including under the terms of your trust deed, if applicable) to access the EAF.
- You make an irrevocable offer to Powerwrap to apply for the EAF on the terms set out in this PDS and the Constitution. Powerwrap accepts your offer by accepting and executing your order. This creates a master contract between you and Powerwrap. All subsequent EAF orders will form part of, and be subject to this, master contract.



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**Reporting**

When you invest in the Scheme you agree to view all information relating to your Portfolio online, and to receive all communications electronically, except as otherwise indicated in this PDS.

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*Online reporting*

The following reports are available online for any period, showing:

- A summary of the transaction activity on your Portfolio
- Portfolio valuation
- Investment transactions
- Cash transactions to and from your Cash Account
- Distributions

Reports generally include your Portfolio holdings and transactions up until the previous business day, using the most recent market prices supplied. Reports can be generated for any time period or date, as far back as your initial investment date.

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*Tax information*

Throughout the year, income received from your investments may be recorded as unfranked income. Your Portfolio will be updated with the tax breakdown of the distribution information relevant to the preparation of your tax returns as it becomes available, after the financial year end. This will include details of any interest, assessable income, franked and unfranked income, foreign income, distributed capital gains, all associated tax credits and any other relevant items that may assist a registered tax agent to prepare your tax return. This process will generally be completed by the end of October each year. The Scheme's independent auditor performs an annual audit of the system to ensure reliability for both Scheme and non-Scheme assets.

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*Annual Reports*

The Corporations Act requires the Responsible Entity to provide you with an annual report detailing your investments in the Scheme, transactions impacting your Scheme Account and the fees that you have paid. These reports will be prepared each financial year after all investment income information has been received, and will generally be delivered electronically.

The Scheme is also a disclosing entity as defined under the Corporations Act. As a disclosing entity, the Scheme is subject to additional regular reporting and disclosure obligations. Copies of documents lodged with ASIC to comply with these requirements may be obtained from, or inspected at, an ASIC office and will also be made available on the Responsible Entity's website. You have a right to request the Responsible Entity to provide you free of charge the half yearly condensed financial report and any continuous disclosure notices lodged with ASIC (in addition to the annual report referred to above). Continuous disclosure notices will also be published on the Responsible Entity's website.

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## **Risks**

The key risks associated investing in the Scheme are described below. While the general investment risks are summarised below, you also need to refer to the disclosure document for each investment you are considering to understand the risks of making that particular investment.

Every investment decision involves an element of risk, and it is important that investors understand that these risks cannot be completely eliminated, and that the value of investments can rise and fall. The Responsible Entity and the Distributor do not guarantee the performance of, the repayment of capital from, or any particular rate of return of the Scheme assets or any available investment on the Approved Product List.

When you select an investment, it is important to identify your investment objectives and the level of risk you are prepared to accept. Your Financial Adviser will assist you with this process, which should take into account a range of factors, including:

- The timeframe over which you require or expect a return on your investment;
- The extent to which you need regular income, as opposed to long term capital growth;
- Your level of comfort with volatility;
- The general and specific risks associated with particular investments and investment strategies; and
- Risk associated with the structures through which your investments are made.

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## ***Risks associated with the Scheme***

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### ***Administration risk***

Delays in the purchase and sale of investments in your Scheme Account can occur. There is some risk that systems failure may cause a delay in the processing of transactions on your Scheme Account. Delays can also be experienced as a result of transaction processing delays with brokers or fund managers.

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### ***Scheme risk***

Risks particular to the Scheme itself include that it could be terminated, that fees and expenses could change (as described in Fees and Other Costs section), and that the Responsible Entity could be replaced.

The Responsible Entity monitors risks to ensure the Scheme is operated in the best interests of investors.

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## ***General Investment Risks***

The investments that you make will generally be subject to one or more of the following risks:

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### ***Concentration risk***

The fewer the number of investments in your Portfolio, the more concentrated your Portfolio. The more concentrated your Portfolio, the greater the risk that poor performance of a single investment may significantly affect the performance of your whole Portfolio. Concentration risk can also occur at an asset class level, depending on the investment or combination of investments chosen. For example, if your investments are comprised primarily of Australian equities and /or managed funds that primarily hold Australian equities and there is a downturn in Australian equity markets, you will have a greater risk of negative returns than if your Portfolio is diversified across other asset classes.

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### ***Liquidity risk***

It is characteristic of security markets that some securities trade infrequently. Liquidity risk is where a security trades too infrequently for investors to be able to realise their assets at the current market price in a timely fashion. In particular, while every effort is made for the Scheme to be able to satisfy all withdrawal requests promptly, the nature of the underlying investments means that in certain circumstances – for example, if trading in a managed fund has been restricted or suspended – all withdrawal requests may not be able to be fully met when they are received.



## Risks

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### *Leverage risk*

If you have geared your Portfolio (that is, borrowed in order to invest), you will be subject to a number of additional risks including, but not limited to, margin calls as a result of market volatility, increased losses as a result of increased exposure, and interest rate risk. If you are utilising a margin loan and a margin call is made pursuant to the terms of that loan, it may be necessary to sell assets and use the net proceeds to reduce your loan balance. You should talk to your Financial Adviser before borrowing to invest, and refer to your lender's disclosure documentation for full details of the risks involved.

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### *Regulatory risk*

Regulatory risk arises if regulatory or taxation changes introduced by a government or a regulator affect the value of investments. These regulatory or taxation changes may occur in Australia or other countries.

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### *Market risk*

Market risk generally refers to the risks associated with specific asset markets which cannot be mitigated by holding a broader selection of securities from the same market. Market risk relates to changes in the price of assets that are held in your Portfolio and can result in capital loss or fluctuations in the value of your Portfolio within short periods of time. Changes in the prices of assets are generally driven by changes to the profitability of companies and industry sectors, economic cycles, demand for securities, liquidity of securities, business confidence and government policy.

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### *Investment Manager risk*

Manager risk refers to the risk that an investment manager fails to deliver returns that compare favourably with their peers or with the managed fund's or Model Portfolio's performance benchmarks. The key drivers of investment manager risk are the effectiveness of the manager's investment strategy; the implementation of the strategy; and the extent to which an investment manager is impacted by potential loss of key staff.

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### *Underlying managed fund risk*

There is a risk that investing in a managed fund may give different results than investing directly in the securities that the fund holds, because of income, capital gains or losses accrued in the managed fund, and the consequences of investments and withdrawals by other unit holders in those managed funds.

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### *Currency risk*

Changes in the value of currency exchange rates can impact the value of your investments, where your Portfolio is exposed to international investments.

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### *Volatility risk*

Changes in security and unit prices can affect the value of investments in your portfolio. Changes in investment prices can result from a number of factors including: the changing profitability of industries and companies, economic cycles, the volume of securities traded in a particular market, investor demand, business confidence, and changes to government and central bank policies, international events or natural disasters.

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### *Company specific risk*

The value of the investments in a particular company are subject to risks that are specific to the individual company. Risk, due to specific company factors, can mean that a company's return can be significantly lower than that of the market, which can negatively impact the value of your investments.

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### *Interest rate risk*

Changes in the general level of interest rates might have a negative impact on the value of your investments.

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## Risks

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### *Fixed Interest risks*

If your Portfolio is exposed to fixed interest investments, whether directly or indirectly, this involves credit risk, interest rate risk, and liquidity risk. Credit risk is the risk that a borrower may default on interest or principal repayments. Interest rate risk and liquidity risk have been explained earlier.

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### *Inflation risk*

The value of your investments may not keep pace with inflation. Broadly, this means prices may increase by more than the value of your investments. If this risk eventuates, you would not be able to buy as much with the value of your investments as you could today.

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### *Derivative risk*

A range of financial derivatives, for example futures and options, could be used to implement investment decisions and to manage risk in a Model Portfolio or within a managed fund. An investment in derivatives can cause a Model Portfolio or managed fund to make gains or incur losses. Derivative transactions may also involve the risk (including credit risk) that the counterparty on a transaction will be unable to honour its financial obligations. The Responsible Entity has also entered into a derivative arrangement with an external counterparty to facilitate transactions made by investors under the Equity Access Facility (EAF), which could result in those investors having exposure to losses beyond the value of the cash held in their Cash Account.

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### *Foreign market risk*

Investing internationally carries additional risk. Risks inherent in this type of investment include, but are not limited to:

- Actions of foreign governments, exchange controls, political and social instability;
  - Differences between countries relating to accounting, auditing, financial reporting, government regulation, securities exchanges and transactional procedures;
  - Foreign markets may have different levels of liquidity, pricing availability and settlement and clearance procedures; and
  - Exchange rate movements.
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**Taxation**

Given the complex nature of the Australian taxation system, investors should consider seeking tax advice relating to their investment approach. The information in this PDS is for general information only.

As you are the beneficial owner of investments held in the name of Scheme, these investments in the Scheme are taxed as if they are held by you directly.

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*Capital Gains Tax (CGT)*

You may incur a CGT liability when investments within your Scheme Account are disposed of including when managed funds are sold, when securities are disposed of, when your investments are rebalanced and when withdrawals are made. You may also receive a managed fund distribution that includes a distributed capital gain.

If you are uncertain about how CGT rules apply to your circumstances or the most appropriate methodology for you, you should consider seeking tax advice.

Where capital losses are realised, these may be used to offset available realised capital gains. Capital losses not utilised in a financial year may be carried forward and utilised to offset your capital gains in future years.

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*Tax on investment income*

Investments in your Scheme Account can derive income, such as distributions from managed funds and income from dividends. Income received will be taxable in your hands.

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*Tax on foreign investments*

Income sourced from overseas investments may be subject to foreign taxes, such as withholding tax. You may be entitled to a tax credit in respect of foreign taxes paid.

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*Tax File Number (TFN) and  
Australian Business Number (ABN)*

It is not compulsory to provide your TFN or ABN and it is not an offence if you decline to provide them. However, the Responsible Entity reserves the right not to accept applications in the Scheme where a TFN or ABN is not provided. Without a TFN or ABN, tax may be deducted at the top marginal rate plus Medicare levy from your interest and investment income at the time it is paid.

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*Goods and Services Tax (GST)*

The Scheme is registered for GST. This means, for investors, that while GST is payable on fees relating to the administration of your Scheme Account, the Scheme will generally be able to claim input tax credits and/or reduced input tax credits of the GST paid. Unless otherwise stated, you will be charged the net amount of GST.

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*Deductibility of Fees*

Some fees you pay in respect of your Scheme Account(s) may be deductible in the financial year in which they are incurred. You should consider obtaining your own tax advice in this regard.

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## **Fees and Other Costs**

### **Did You Know?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the fund\* or your Financial Adviser.

### **To Find Out More**

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed investment fee calculator to help you check out different fee options.

\* The fees of the Scheme and investment managers are not negotiable.

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This PDS shows the fees and other costs that you may be charged. These fees and costs may be deducted from your Cash Account or from your investments.

The possible tax implications of investing in the Scheme are detailed in the Taxation section of this PDS.

You should read all the information about fees and costs because it is important to understand their impact on your investments.

All fee amounts are represented in Australian dollars and are inclusive of the net effect of GST unless otherwise indicated.

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## *Further information*

If you require further information about your fees and other costs associated with your Scheme Account, please contact your Financial Adviser.

Fees and costs for Model Portfolios are set out in the Approved Products List and the fees and costs for managed funds are shown in the fund's Product Disclosure Statement.

The table provides a summary of the main fees and costs. The Additional Fees and Costs section provides further details.

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## Fees and Other Costs

<i>Type of Fee or cost</i>	<i>Amount</i>	<i>How and When Paid</i>
<b><i>Fees when your money moves in or out of the Scheme</i></b>		
<b><i>Establishment Fee</i></b> The fee to open your investment	Nil	Not applicable
<b><i>Contribution Fee</i></b> The fee on each amount contributed to your investment	Nil	Not applicable
<b><i>Withdrawal Fee</i></b> The fee on each amount you take out of your investment	Nil	Not applicable
<b><i>Exit Fee</i></b> The fee to close your investment	Nil	Not applicable
<b><i>Management Costs</i></b> The fees and costs for managing your investment		
<b><i>Investment Costs for Model Portfolios (payable to the Model Manager)</i></b> The amount you pay for specific Model Portfolios is shown on the Approved Product List.	Most Model Manager investment management fees are in the range of 0.35% to 1% (\$3.50 - \$10 per \$1,000), although some Model Managers could charge up to 2% (\$20 per \$1,000). <sup>1</sup>	The Model Manager investment fee is deducted from your Cash Account and is generally calculated based on the daily value of your Scheme Account attributed to the relevant Model Portfolio and deducted monthly in arrears.
<b><i>Investment Costs for Managed Funds (payable to the investment manager)</i></b> The amount you pay for specific Managed Funds is shown in the fund's product disclosure statement.	Investment management fees for managed funds vary widely, but are usually in the range of 0.30% to 1.5% (\$3.00 - \$15 per \$1,000), although some funds could charge up to 4% (\$40 per \$1,000). <sup>2</sup>  Plus	Calculated and charged by the individual investment manager and reflected in the unit price or assets of each managed fund. Refer to the product disclosure statement of each managed fund for details on how and when these fees and costs are charged.



## Fees and Other Costs

<i>Type of Fee or cost</i>	<i>Amount</i>	<i>How and When Paid</i>
<b><i>Service Fees<sup>3</sup></i></b>		
<b><i>Investment Switching Fee<sup>4</sup></i></b> The fee for changing your investments	Nil	Not applicable
<b><i>Transaction Cost</i></b> The fee payable to the custodian for managed fund transactions.	\$20.50 for each sale or purchase order for a managed fund that is not pursuant to a Regular Contribution Plan or Regular Withdrawal Plan.  \$8.25 for each sale or purchase order for a managed fund pursuant to a Regular Contribution Plan or Regular Withdrawal Plan.	Deducted from the your Cash Account at the time of the transaction and paid to the custodian

1. Performance fees and brokerage may also be charged.
2. Performance fees and a Transaction Cost (buy/sell spread) may also be incurred.
3. Please refer to the Additional Fees and Costs section for details of Special request fees and Adviser Remuneration costs that may be payable.
4. Transaction costs may be incurred in giving effect to the switch, however.

The total fees and costs that you pay include the costs of your Cash Account, the costs of the investments you choose and the fees agreed between you and your Financial Adviser. It is important to understand the fees of any assets you acquire and that those fees will be in addition to the fees charged for the Scheme, together with transaction and account costs incurred.

The costs of the investments you choose will be set out in the disclosure document provided to you by your Financial Adviser.

### *Example of annual fees and costs*

The table below provides an example of how the fees and costs for investing in an investment option for this product can affect your investment returns over a one year period. You can use this table to compare this product with other managed investment products.

<b>Example: Investment in the Magellan Global Fund</b>		<b>Balance of \$50,000 with a contribution of \$5,000 during the year</b>
<b>Contribution Fee</b>	N/A	For every additional \$5,000 you put in you will be charged \$0.
<b>Plus Management Costs Investment Cost</b>	1.35%	And for every \$50,000 you have in the fund you will be charged \$675
<b>Equals Cost of Powerwrap Scheme</b>		If you had an investment of \$50,000 at the start of the year and put in an additional \$5,000 during that year, * you would be charged fees of \$675 per annum.  <b>What it costs you will depend on the investment you choose and the fees you negotiate with your fund or financial adviser.**</b>
<p><b>Additional fees and cost may apply.</b> Please refer to the Additional Explanation of Fees and Costs.            *This illustration assumes that the investor invests the additional \$5,000 on the last day of the year.            **Scheme fees are not negotiable.</p>		



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## **Additional Explanation of Fees and Costs**

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### ***Scheme Fees***

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#### ***Transaction Costs***

Transaction costs are levied on trades of investments:

- Managed Fund trades incur a transaction fee, described in the Approved Products List
  - Currently \$20.50 for each sale or purchase order for a managed fund that is not pursuant to a Regular Contribution Plan or Regular Withdrawal Plan, and
  - \$8.25 for each sale or purchase order for a managed fund pursuant to a Regular Contribution Plan or Regular Withdrawal Plan.
- Changes in Model Portfolios (whether initiated by you, or by the relevant Model Manager) will lead to various trades of securities, and therefore brokerage. As previously noted, such brokerage should be lower than if you held the securities directly, as trades are first netted between investors transacting in such securities, and only post-netted trades are sent to market. Brokerage is shared across all investors whose Accounts participated in each particular trade and deducted from your Model Portfolio cash holding.
- When you acquire or sell listed securities, brokerage will be charged at the rate negotiated between your Financial Adviser and the relevant broker (within the limits described in the Approved Products List). This fee will be added to the purchase or deducted from the sale amounts of each transaction. (If the trade cannot settle, a dishonour fee may be deducted from your Cash Account together with any costs associated with that failed trade. These fees may be deducted at the time the trade fails to settle.)

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#### ***Service Requests***

Fees and costs will be charged if you request additional services. The fees are generally charged on the basis of recovering costs incurred in providing these services. These fees and costs are:

- A fee per in-specie transfer of managed funds (i.e. in or out of your Scheme Account), described in the Approved Products List (currently \$38.50).
- An Office of State Revenue in-specie online processing fee per transfer (does not apply to listed shares).
- Stamp Duty is currently payable in NSW only.

The range of additional services available and the charges for any additional services may change from time to time. These will be published as changes occur. These fees are deducted from your Cash Account at the time at which the additional service is provided.



Additional Explanation of Fees and Costs

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***Investment Management Fees***

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***Investment Manager Fees***

This is the fee payable to the investment manager for its role in managing the investment, and applies to both managers of managed funds and Model Portfolios. The investment manager of a managed fund recovers its manager fee from the assets within the fund itself (and is disclosed in the managed fund's PDS). The investment management fee for the investment manager of a Model Portfolio is calculated daily based on the funds you have attributed to that Model Portfolio, and deducted monthly by the Responsible Entity from your Cash Account. This fee for each Model Portfolio is described in the Approved Products List.

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***Performance Fees***

Some investment managers (for managed funds or Model Portfolios) will charge performance-based fees when the investment return generated exceeds a certain benchmark or certain specified criteria, if applicable. These are described in the relevant disclosure document for that investment and in the Approved Products List for Model Portfolios.

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***Managed Funds Transactions Fees***

When you purchase or sell units in a managed fund, the investment manager may also charge a transaction fee, which is usually represented in the form of a buy/sell spread - the difference between the purchase price and the sale price of units. Please refer to the PDS for the transaction fees for each specific managed fund in which you seek to invest.

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***Cash Account fees***

The fees payable to your financial institution for your Cash Account will be set out in the ADI's disclosure document which will be provided by your Financial Adviser or can be obtained from the relevant financial Institution.

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## Additional Explanation of Fees and Costs

### *Adviser Remuneration*

Your Financial Adviser (through its Licensee) may receive payment in connection with the provision of financial advice to you, including in relation to recommending the Scheme to you. The level and the type of such fees are to be agreed between you and your Financial Adviser, and reflected in your Application Form.

<p><b>a) Initial Advice Fee (Fee on initial investment)</b></p>	<p>A flat dollar fee or percentage based fee on the amount deposited to start your Investment Account.</p> <p>This fee is negotiated between you and your Financial Adviser, and is capped at no more than 5.5% of the total initial investment.</p>	<p>Deducted from your Cash Account based on the total initial investment (including in-specie transfers).</p>
<p><b>b) Ongoing Adviser Fee</b></p>	<p>A fee for the provision of ongoing financial advice to you. This can be either a percentage of your Portfolio, or a flat dollar amount.</p> <p>Whether the fee is a flat dollar amount or a percentage of assets charge, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).</p>	<p>Deducted monthly in arrears from your Cash Account. Where the fee is based on a percentage of your Portfolio value, it is calculated daily. Where the fee is a flat dollar amount, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies.</p>
<p><b>c) Adviser Review Fee</b></p>	<p>A fee for the provision of specific ongoing reviews of your financial situation and Portfolio. This can be either a percentage of your Portfolio, or a flat dollar amount.</p> <p>Whether the fee is a flat dollar amount or a percentage of assets charge, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).</p>	<p>Deducted monthly in arrears from your Cash Account. Where the fee is based on a percentage of your Portfolio value, it is calculated daily. Where the fee is a flat dollar amount, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies.</p>

The Responsible Entity is authorised by you to deduct monies from your Cash Account to pay to your Financial Adviser (legally, and in terms of process, monies are actually paid to the Licensee of your Financial Adviser) for financial advisory services provided to you, including in relation to facilitating your investment in the Scheme and your Portfolio. The level and the type of fees deducted are determined as a result of the agreement between you and your Financial Adviser, and as reflected in your Application Form. We can only deduct and pay fees to your Financial Adviser with your consent and we will rely on your Application Form as evidence of your consent. The types of adviser remuneration you can agree with your Financial Adviser are set out below. Your reports will show the deduction of the agreed amounts.



## Additional Explanation of Fees and Costs

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### *Initial Advice Fee*

You can authorise the Responsible Entity to pay your Financial Adviser an Initial Advice fee from your Cash Account as either a dollar amount or a percentage of the total initial investment (including in-specie transfers). This fee must be agreed by you and your Financial Adviser. Whether the fee is a dollar amount or a percentage-based fee, the fee cannot exceed 5.5% per annum (\$55 per \$1,000) of the total initial investment (including in-specie transfers).

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### *Ongoing Adviser Fee*

You can authorise the Responsible Entity to pay your Financial Adviser an Ongoing Adviser Fee from your Cash Account. You and your Financial Adviser can negotiate an Ongoing Adviser Fee that can be either an annual dollar amount or a percentage of assets charge. Where you agree a percentage-based fee with your Financial Adviser, that fee is calculated daily against the end-of-day value of investments held within your Portfolio, and deducted from your Cash Account on a monthly basis. Where you agree an annual dollar amount fee with your Financial Adviser, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies. Whether the fee is a dollar amount or a percentage-based fee, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).

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### *Adviser Review Fee*

You can authorise the Responsible Entity to pay your Financial Adviser an Adviser Review Fee from your Cash Account. You and your Financial Adviser can negotiate an Adviser Review Fee that can be either an annual dollar amount or percentage of assets charge. Where you agree a percentage-based fee with your Financial Adviser, that fee is calculated daily on the value of investments held within your Portfolio, and charged to your Cash Account on a monthly basis. Where you agree a dollar based annual fee with your Financial Adviser, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies. Whether the fee is a dollar amount or a percentage-based fee, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).

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### *Government charges and taxes*

Any government taxes and charges, such as stamp duty and GST, will be deducted from your Cash Account, as applicable. For information about the tax implications of investing in the Scheme, see the 'Taxation' section of this PDS.

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### *Changes to Fees*

This PDS will be updated if the Responsible Entity's fees are changed. Fees and costs relating to investment manager charges and transaction costs will be updated in the Approved Products List and in the PDS for each managed fund. The Scheme Constitution imposes maximum limits in relation to Scheme fees charged by the Responsible Entity to investors. These maximums are:

- Special Request Fees – up to \$100 per request
- Withdrawal Fee - up to 5.5% of the withdrawal amount
- Additional Service Fees – up to \$10,000 (as agreed with the investor).

The Responsible Entity does not intend to increase its fees, but you will be given 30 days notice of any proposed increase.

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## **Important Additional Information**

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### *Distributor*

The Scheme is marketed and promoted by Escala Partners Ltd (ACN 155 884 236), pursuant to an agreement between Escala Partners Ltd and the Responsible Entity.

Escala Partners Ltd is not responsible for this PDS and does not guarantee the performance of investments held within the Scheme or the repayment of capital or any particular rate of capital or income return.

Escala Partners Ltd may only act in accordance with the terms of the agreement between it and the Responsible Entity.

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### *Cooling off*

A 14 day cooling off period applies if you change your mind about your initial investment in the Scheme. The 14 day period starts from the earlier of 5 business days after your Scheme Account has been established and the date you receive your Welcome Letter confirming that your Scheme Account has been established. You may exercise your cooling off right by giving written notice to the Responsible Entity. If your initial funds have been withdrawn from your Cash Account outside the Scheme, they will be returned to your Cash Account, less any reasonable transaction costs incurred in establishing your Scheme Account and any movement in the price of the investment(s) in which your Scheme Account was invested. If you had elected to hold your Cash Account inside the Scheme, you will need to provide us with the details of an external bank account into which we can return your initial funds less any reasonable transaction costs and any movement in the price of investments.

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### *PDS and the Scheme Constitution*

Your relationship with the Responsible Entity is governed by this PDS, the Scheme Constitution, the Corporations Act and other laws. When you want to know your rights as a Scheme investor, the first place to look is the Constitution. You can inspect a copy of the Constitution at the head office of the Responsible Entity or you can request a copy. This PDS sets out some of the material provisions of the Constitution.

Each investor should ensure that participating in the Scheme is suitable for them, and does not contravene any obligations binding on them. This document can only be used by investors receiving it (electronically or otherwise) in Australia who are Australian residents for tax purposes.

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### *Compliance Plan and Committee*

The Scheme has a compliance plan which describes the procedures applied in operating the Scheme to ensure compliance with the Corporations Act, the Constitution and other laws. The compliance plan is lodged with ASIC and audited annually.

A compliance committee (of which the majority of members are independent of the Responsible Entity) monitors the Responsible Entity's compliance with the compliance plan.

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### *Responsible Entity*

As Responsible Entity of the Scheme, Powerwrap Limited is responsible for the administration and management of Scheme. Details regarding Powerwrap's AFSL can be found on ASIC's website [www.asic.gov.au](http://www.asic.gov.au). Under the Constitution and the Corporations Act, the Responsible Entity must:

- Act honestly and in the best interests of all Scheme investors;
- Have adequate arrangements for the management of conflicts of interest that may arise in providing financial services;
- Exercise a reasonable degree of care and diligence in managing the Scheme assets;
- Ensure that the Scheme's property is clearly identified, held separately from other property, and that it is valued at regular intervals;
- Ensure that any payments made from the Scheme are made in accordance with the Constitution and the Corporations Act;
- Ensure that the Constitution and compliance plan of the Scheme meet the requirements of the Corporations Act; and
- Report to ASIC any breaches of the Corporations Act that represent a significant breach of financial services law.

The Responsible Entity may retire or be removed in accordance with the Corporations Act.

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## Important Additional Information

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### *Rights and obligations*

In relation to the Responsible Entity's powers, duties and liabilities in respect of the Scheme, the Constitution:

- Allows the Responsible Entity to refuse applications for investment, in whole or in part, at the Responsible Entity's discretion and without giving reasons;
- Allows the Responsible Entity not to act on instructions in certain cases and provides that the Responsible Entity is not liable for delays due to failure to act on unclear instructions or for other reasons beyond its control;
- Allows the Responsible Entity to terminate Accounts, including if an investor does not hold the required minimum balance or breaches the rules governing the Scheme as set out in this PDS;
- Allows the Responsible Entity to set a minimum investment to be made in the Scheme;
- Allows the Responsible Entity to extend the period for withdrawal in certain circumstances;
- Provides that, unless the Corporations Act imposes liability, the Responsible Entity is not liable to you except for fraud, negligence or breach of trust;
- Provides that the Responsible Entity is entitled to be indemnified from the assets of the Scheme for any liability incurred in properly performing or exercising any of its powers or duties in relation to the Scheme, except to the extent the liability is caused by its negligence, breach of trust or fraud;
- Allows the Responsible Entity to change the Constitution, but only with investors' approval if the change would adversely affect the rights of investors;
- Allows the Responsible Entity to charge fees and recover all expenses incurred in the proper performance of its duties in respect of the Scheme; and
- Gives the Responsible Entity the right to terminate the Scheme by notice to investors, and then to transfer cash to investors.

Please note that this is not an exhaustive list of the Responsible Entity's rights under the Scheme Constitution.

In relation to your rights and obligations as a Scheme investor, generally the Constitution:

- Sets out your rights to absolute and beneficial entitlement to the investments (including any income) in your Scheme Account;
- Defines your rights to withdraw from the Scheme, and what you are entitled to receive when you withdraw from the Scheme;
- Defines when the Scheme may be wound up and what you are entitled to receive on winding up;
- States that your liability is generally limited to your Scheme Account value;
- States the quorum required for meetings of members of the Scheme; and
- Contains procedures for how the Responsible Entity deals with complaints.

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### *Custodian*

The Responsible Entity may appoint custodians who have responsibility for the holding of the investments of the Scheme. The custodians have not independently verified the information contained in this PDS, and, accordingly, accept no responsibility for the accuracy or completeness of this PDS. The custodians do not guarantee the performance of investments held within the Scheme nor the repayment of capital or any particular rate of capital or return.

The custodians may only act in accordance with the terms of the custody agreement between them and the Responsible Entity. Under the Constitution, the Responsible Entity has the discretion to change a custodian at any time, subject to the terms of any custody agreement.

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## Important Additional Information

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### *Differences between investing directly and investing through a Managed Investment Scheme*

There are a number of differences between your rights as an investor accessing investments through the Scheme, and the rights of direct investors in those same investments. The key differences are:

- All investments held in the Scheme are held in the name of the Scheme or the name of a custodian. This means that you will not receive direct communications and reporting from investment managers.
- As an indirect investor, you do not have the right to call, attend or vote at a meeting of unit holders of the managed funds in which you invest, or of companies whose shares are included in a Model Portfolio or managed fund in which you are invested.
- If you were a direct investor, you would be able to apply for and withdraw from investments without the minimum investment transaction limitations imposed by the Responsible Entity.
- The time taken to process investment transactions may take longer than the time taken for a direct investment. This is due to the nature of the Scheme in that the Responsible Entity may deal with several investment managers to complete a single investor request. Also, the custodian may delay acting in order to perform a consolidated trade on behalf of multiple investors.
- As an indirect investor, you do not have any cooling off rights or rights to complain directly to the managed funds in which you invest.

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### *Investment disclosure documents*

Where applicable, your Financial Adviser must give you a copy of the relevant disclosure document for each investment in which you are considering investing, before you make any decision to purchase or add additional investments.

Each disclosure document provides a description of the investment offered, the investment manager's approach to investing and objectives, what it invests in, performance information, any level of gearing of the fund's assets, information on associated fees and costs, risks and other relevant information relating to the specific investment. In addition, your Financial Adviser may have access to further information in relation to each of the investments offered that can assist you with your investment decision.

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### *The role of your Financial Adviser*

You can only invest in the Scheme through a Financial Adviser. Your Financial Adviser is integral to the operation and maintenance of your Scheme Account. Your Financial Adviser will help you understand your financial position, identify your goals and financial issues, make more informed decisions about your investments, and choose an investment strategy that best suits you.

When you invest in the Scheme, you agree to appoint your Financial Adviser as your agent for the purposes of operating your Scheme Account, and providing the Responsible Entity with instructions in relation to your Portfolio.

Disclaimer: Your Financial Adviser is not the agent of and has not been vetted by the Responsible Entity. Accordingly, the Responsible Entity is not responsible for any advice they provide, including any investments they might recommend. The Financial Adviser is your Financial Adviser, and you are responsible for managing this relationship.

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## Important Additional Information

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### *Providing instructions to the Responsible Entity through your Financial Adviser*

By completing the Application Form to invest in the Scheme, you authorise your Financial Adviser to transact on your Portfolio. This means that the Responsible Entity (or its agents) can accept and act on such instructions given by your Financial Adviser without requiring your signature, additional proof, instructions or further confirmation from you.

The transactions for which this authority applies are:

- Purchasing and selling investments held within your Portfolio
  - Withdrawing amounts from your Cash Account for initial and additional investments to your Portfolio
  - Full or partial withdrawals from your Portfolio to your Cash Account.
  - Starting, changing or stopping a Regular Investment Plan
  - Starting, changing or stopping a Regular Withdrawal Plan
  - Changing the tax accounting method to be used when reporting on your Portfolio
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The Responsible Entity is entitled to rely on the instructions of your Financial Adviser as if they were your instructions, unless it has reason to believe that the person providing the instructions is not your Financial Adviser. However, please note that the Responsible Entity requires direct instructions from you to change your contact details, and will not accept instructions from your Financial Adviser to transfer your funds to any account other than your Cash Account.

The Responsible Entity will continue to act upon any instructions from your Financial Adviser until it receives a written cancellation of the appointment. If you cancel the appointment of your Financial Adviser, then unless you appoint another Financial Adviser acceptable to the Responsible Entity, your participation in the Scheme may be terminated by giving you 14 days notice. Your Cash Account may also be terminated.

You release, discharge, and indemnify the Responsible Entity and all of its successors and assigns from and against all losses, actions, liabilities, claims, demands, and proceedings arising from your selection and appointment of a Financial Adviser, and all acts matters and things done or purported to be done by a Financial Adviser even if not actually authorised by you, and neither you nor any person claiming through you will have any claim or right against the Responsible Entity or any of its successors and assigns in relation to any act, matter, or thing done or purported to be done by your Financial Adviser or any person purporting to be your Financial Adviser.

You agree that if a payment is requested, made, or received by your Financial Adviser, such payment shall constitute a discharge of the obligations of the Responsible Entity and neither you nor any person claiming through you will have any claim against the Responsible Entity.

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### *Past performance*

Performance data for investments may be included in the particular investment's disclosure document available from the Approved Products List and /or from relevant investment managers directly. Past performance should not be taken as an indication of future performance of any investment.

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### *Anti-Money Laundering and Counter-Terrorism Financing Act*

Anti-money laundering and counter-terrorism financing legislation requires the providers of financial products and services to conduct customer identification. This may occur on account opening, during the course of the customer relationship and /or upon the withdrawal of funds. Your Financial Adviser will ask that you provide copies of appropriate documentation to verify your identity.

By signing the Adviser Declaration in the Application Form, your Financial Adviser is declaring to the Responsible Entity that they have verified your identity in accordance with the requirements of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006, and is acknowledging that the Responsible Entity cannot accept your Application Form without this declaration.

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## Important Additional Information

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### *Environmental, Social and Ethical Considerations*

Unless otherwise indicated in investment disclosure documentation, investment managers do not take into account labour standards, environmental, social or ethical considerations in making investment management decisions.

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### *Termination of your Account*

You can terminate your participation in the Scheme by providing the Responsible Entity with 14 days written notice. Generally this will take 5-10 business days to be processed, although the Constitution allows up to 60 days to complete your request. There may be additional delays as a result of external providers such as fund managers, registries, custodians and Offices of State Revenue. Your participation in the Scheme can be terminated if you breach any terms and conditions of the Scheme or the Scheme Constitution. Terminating your participation in the Scheme will also terminate the Responsible Entity's administration and reporting service in respect of your non-Scheme assets.

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### *Complaints*

The Responsible Entity has procedures in place to properly consider and deal with any enquiries and complaints about the operation and investments held through the Scheme. If you have a complaint, it should be made in writing to:

#### **The Complaints Officer**

Powerwrap Limited  
PO Box 16071  
COLLINS ST WEST VIC 8007

The Responsible Entity will always acknowledge any complaint in writing and respond as soon as practicable and within 45 business days. If you are not satisfied with the response, you can contact the Financial Ombudsman Service (FOS) ABN 67 131 124 448, an independent external industry complaints resolution scheme on 1300 780 808 or write to:

#### **Financial Ombudsman Service**

GPO Box 3  
Melbourne VIC 3001  
Fax: (03) 9613 6399  
Email: [info@fos.org.au](mailto:info@fos.org.au)

Any complaints you may have about financial product advice you have received from your adviser in relation to the Scheme should be directed to your adviser or their licensee.

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## Important Additional Information

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### *Privacy*

We are required to handle your personal information in accordance with the requirements of the Privacy Act 1988 and the Australian Privacy Principles. Please view our Privacy Policy online at [www.escalapartners.com.au](http://www.escalapartners.com.au) which sets out our full obligations regarding the handling of your personal information.

By signing the Application Form accompanying this document you agree to the Responsible Entity collecting personal information from you in order to process your application, and administer and manage your Portfolio. This includes administering and auditing your investments, modelling data, data testing, communicating with you and dealing with any complaints or enquiries. You need not provide any personal information requested in the Application Form or in any other document or communication relating to your Portfolio, however, without this information, your application may be rejected and/or you will not receive an appropriate level of service.

You agree to allow the Responsible Entity to provide access to your personal information to external service providers, including overseas service providers which may include providers in the United States, the European Union, New Zealand and India, that provide services in connection with your Portfolio, including, technology providers, investment managers and approved stockbrokers. When you nominate a Financial Adviser in the Application Form, you are authorising the Responsible Entity to supply that Financial Adviser and its Licensee with information about your investments. Any other use or disclosure to a third party, body or agency is subject to the terms of our Privacy Policy.

Your personal information may also be disclosed:

- if, acting in good faith, the Responsible Entity believe that the law requires or permits it to do so;
- if you consent; or
- to any person proposing to acquire an interest in our business.

Under the Privacy Act 1988, you may request access to your personal information that held by the Responsible Entity. You can contact the Responsible Entity to make such a request or for any other reason relating to the privacy of your personal information by telephoning 03 8681 4600 or writing to:

**The Privacy Officer**

Powerwrap Limited  
PO Box 16071  
Collins Street West Vic 8007

Our Privacy Policy also contains information about how you can complain about a breach of the Australian Privacy Principles and how we deal with such complaints.

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## Glossary

AFSL	Australian Financial Services Licence
Application Form	The Application Form you fill in to apply to join the Scheme
Approved Products List	The list of investments that you can invest in via the Scheme, together with descriptions of such investments, and which is available at the Escala website. This list includes Scheme assets and non-Scheme assets.
Approved Securities	Securities on the Escala Investment Approved Products List that Powerwrap designates as eligible to support your EAF Balance from time to time.
ASIC	Australian Securities and Investments Commission
ASX	Australian Stock Exchange
Cash Account	A cash account provided by a financial institution that will be accessed by the Responsible Entity for the purpose of processing transactions in your Portfolio. You can elect to hold your Cash Account inside the Scheme as a Scheme asset, or outside the Scheme as a non Scheme asset.
Constitution	The legal document that establishes and governs the Powerwrap Managed Investment Scheme.
EAF Balance	The amount used to purchase securities over and above your Cash Account balance plus the accrued Facility Fee.
EAF Limit	The maximum EAF Balance you are allowed to maintain on any day, calculated as the value of Approved Securities (including EAF Securities) multiplied by the EAF Percentage on that day.
EAF Percentage	The percentage set by Powerwrap for you each day, which can be used to calculate your EAF Limit.
EAF Securities	Approved Securities used to support your EAF Balance.
Equity Access Facility (EAF)	A feature of the Escala Investment account that allows you to buy additional investments for your Portfolio beyond the amount you would be able to purchase with your cash holdings.
Escala Investment Account	A badged presentation of the Scheme, configured in conjunction with the Distributor, and designed to suit the investing needs of you and Financial Advisers
FIFO	First In First Out
Facility Fee	The fee charged on your EAF Balance if you use the Equity Access Facility
Financial Adviser	The business or person that provides you with financial advice in relation to your Portfolio, and who holds an AFSL, or is licensed by a Licensee to do so
Full Access Authorised Operator	The authority given by you to the Responsible Entity to perform transactions on your Cash Account that relate to the operation of your Portfolio
In-specie	In kind or in its existing form (rather than by conversion to cash)
Licensee	The holder of an AFSL
Model Manager	An investment manager who has entered into an agreement with the Responsible Entity to include its Model Portfolio(s) as available investments in the Scheme



## Glossary

Model Portfolio	A notional portfolio of assets constructed by the Model Manager and managed in accordance with specified investment objectives, investment strategies and asset allocation guidelines, as described in the Approved Products List from time to time, and which is used by the Responsible Entity for the purpose of determining the investments held in your Scheme Account
PDS	Product Disclosure Statement
Portfolio	Your Account in the Scheme, together with any non-Scheme assets you have asked us to administer (excluding your Cash Account).
Regular Investment Plan	The facility for making regular investments.
Regular Withdrawal Plan	The facility for making regular withdrawals.
Responsible Entity	Powerwrap Limited, the licensed operator / Responsible Entity of the Scheme.
RITC	Reduced Input Tax Credit
Scheme	The Powerwrap Managed Investment Scheme (ARSN 137 053 073)
Scheme Account	Your Account in the Scheme which may comprise managed fund and Model Portfolio investments chosen from the Approved Products List
SMSF	Self Managed Superannuation Fund





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**How to Complete the Application Form**

You should complete the Application Form with the assistance of your Financial Adviser. Before you do this, you should read this PDS thoroughly, along with the disclosure documents of all investments in which you choose to invest.

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**Step 1**

Establish the appropriate applicant type

The following types of investors can open an Account:

- Individual
- Joint applicant
- Sole trader
- Company
- Partnership
- Incorporated Association or Body
- Unincorporated Association or Body
- Trust (non-corporate or corporate)
- Superannuation fund

Please refer to the table on the next page for details for each type of applicant.

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**Step 2**

Complete the Application Form with the assistance of your Financial Adviser

Your Financial Adviser will enter your details online in the Application Form, enabling applications for the Scheme, your Cash Account and your broker account. The Application Form also contains an authority for the Responsible Entity to administer your non-Scheme assets. Once your Financial Adviser has entered your details and printed out the Application Form, you should check that all sections have been completed correctly and that your Financial Adviser has signed the adviser declaration. You should then read and sign the Application Form, as well as the application forms for the Cash Account and broker account.

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**Step 3**

Return signed Application Forms and relevant supporting documentation

Once the application forms are signed and completed, original copies must be returned to your Financial Adviser for forwarding to the Responsible Entity, Cash Account provider and stockbroker. Your Financial Adviser may hold off sending in your Application Form until your Cash Account details are received, to enable these details to be included in the Application Form.



## How to Complete the Application Form

### *Account names and designations for different types of investors*

While your Financial Adviser will complete your application details online, you should check that investor details are completed as outlined in the table below.

<b>Investor type</b>	<b>Account Name</b>	<b>Account Designation</b>	<b>Who Signs</b>
Single Applicant	Use given names. Do not use initials	Mr John Citizen	Individual investor. If you are signing under Power of Attorney, please also attach a certified copy of the Power of Attorney.
Joint Applicant	Use given names. Do not use initials	Mr John Citizen & Mrs Norma Citizen	Both investors. If you are signing under Power of Attorney, please also attach a certified copy of the Power of Attorney.
Company, Incorporated Association or Body	Use name of Company, Incorporated Association or Body registered with ASIC	Citizen Pty Ltd	Two Officers; OR As required by the Constitution or rules of the company; OR One Director for a Sole Director Company
Superannuation Fund	Use the name of the Trustee(s) then the name of the Fund	Mr John Citizen & Mrs Norma Citizen [Super Fund A/C]	All Trustees
Trusts	Use the Trustee(s) personal names, then the name of the trust/beneficiary	Mrs Norma Citizen [Baby Citizen A/C]	All Trustees
Estate	Use executor(s) personal name(s), then the name of the deceased estate	Mr John Citizen [Est. Helen Jones A/C]	The Executor
Partnership	Use partner(s) personal name(s) then the name of the partnership	Mr John Citizen & Mrs Norma Citizen [Partnership A/C]	Both Partners
Unincorporated Body or Association	Use personal name(s) then the name of the club	Mr John Citizen [Body / Association A/C]	Appointed Officers

