
Investment Account

Product Disclosure Statement

Powerwrap Investment Account
(referred to in this PDS as the "Scheme")
a registered Managed Investment Scheme
under the Corporations Act 2001 (Cth)
(ARSN 137 053 073)

Responsible Entity:
Powerwrap Limited (ABN 67 129 756 850)

—
22 November 2019

ESCALA

PARTNERS

Directory

Investors with any questions regarding the Scheme should contact their Financial Advisor.

Distributor

Escala Partners Pty Ltd
Level 19 / 90 Collins Street
Melbourne Victoria 3000

Contact

Telephone: 1800 122 121
Web: www.escalapartners.com.au

Responsible Entity

Powerwrap Limited
PO Box 16071
Collins Street West
Victoria 8007

Contact

Telephone: 03 8681 4600
9:00 AM to 5:00 PM Monday to Friday
Web: www.powerwrap.com.au



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General information

This Product Disclosure Statement ("PDS") dated 22 November 2019 is issued by Powerwrap Limited ("the Responsible Entity" or "Powerwrap") (ABN 67 129 756 850) (Australian Financial Services Licence No. 329829), and marketed and distributed by Escala Partners Pty Ltd (ACN 155 884 236) (referred to in this PDS as "the Distributor" or "Escala") pursuant to an agreement between the Distributor and Powerwrap. Escala Partners Pty Ltd is a Corporate Authorised Representative of Escala Wealth Management Pty Ltd (AFSL 456207) (ACN 162 573 828).

The PDS invites you to invest in the Powerwrap Investment Account (referred to in this PDS as the Escala Investment Account or the "Scheme"), a registered Managed Investment Scheme under the Corporations Act 2001 (Cth) (ARSN 137 053 073).

You can only invest in the Scheme if you are advised by a Financial Advisor so that you are informed about the investments you make in the Scheme. By purchasing this product, you will authorise your Financial Advisor to provide instructions, on your behalf, to the Responsible Entity and to access your Cash Operating Account (on a limited access basis).

The information in this PDS is general in nature only and is not personal advice. This means it does not take into account your personal circumstances. You should read this PDS carefully and assess whether the Scheme is appropriate for you in light of your financial objectives, situation and needs.

Investments in the Scheme are not deposits with or other liabilities of the Responsible Entity or the Distributor, and are subject to investment risk, including possible delays in repayment and loss of income and principal invested. The performance of the Scheme, the repayment of capital or any particular rate of return on investments is not guaranteed by the Responsible Entity, the Distributor, or the investment managers.

Information in the PDS may change from time to time. Updated information that is not materially adverse may be provided at www.escalapartners.com.au. A paper copy of the updated information will be provided without charge on request to your Financial Advisor. The Responsible Entity reserves the right to change features and terms of the Scheme at any time.

Your Financial Advisor should give to you current disclosure information for each investment in the Scheme you are considering. A list of the accessible investments is available in the Available Products List, available at www.escalapartners.com.au. Disclosure information is important and should be read before making your investment decisions. The Available Products List is taken to be included in this PDS. You can also obtain a copy from the Responsible Entity at no charge on request.

The Scheme is a fully electronic product. When you invest in the Scheme you:

- agree to receive all disclosures and reporting electronically
- agree we can give copies of any regulated documents to you by providing them to your Financial Advisor

You also authorise your Financial Advisor to act as your agent for performing online transactions on your Scheme Account and any non-Scheme assets.

This PDS does not constitute an offer or invitation in any place where, or to any person to whom, it would not be lawful to make such an offer or invitation. This offer is only open to persons receiving this PDS as a hard copy or electronically within Australia.

This PDS has been prepared for and is distributed by Escala, and is available only to clients of financial advisory firms who have entered into agreements with the Distributor.

All percentage and dollar amounts within this PDS are inclusive of GST (where applicable) unless otherwise specified.



Escala Investment Account

A single Investment Account

The Escala Investment Account is delivered through the Powerwrap Managed Investment Scheme and provides access to a comprehensive range of assets within a single consolidated investment account (Scheme Account). Your Scheme Account will be managed in accordance with instructions received from your Financial Advisor. Any assets you choose to invest in that are held outside the Scheme account will still be administered as part of a single portfolio for reporting and billing purposes.

Key features

| <i>Feature</i> | <i>Summary</i> | | | | | | | | | | | | | | |
|---|--|---------------------|----------|------------------|----------|---|---------|---------------------|-------|---------------------------------|-------|--------------------------------|-----------------|--------------------|-----------------|
| <i>Create your own portfolio of investments</i> | With the guidance of your Financial Advisor, you can select from a range of investments to create a unique portfolio that meets your personal requirements. | | | | | | | | | | | | | | |
| <i>Choice of investments</i> | Choose from a range of investments which includes ASX-listed and international securities, term deposits, fixed income, model portfolios, managed funds, non-custodially held assets and cash. Your investments are chosen by you, with the assistance of your Financial Advisor. | | | | | | | | | | | | | | |
| <i>Beneficial ownership</i> | You will be the beneficial owner of all assets held within your Scheme Account. The assets will be held in the name of the Scheme. The Scheme may appoint a custodian for these assets. | | | | | | | | | | | | | | |
| <i>Fees and costs</i> | The fees and costs you will incur upon joining the Scheme are made up of Scheme fees and costs, investment management fees and costs, and fees and costs payable to your Financial Advisor. An administration fee is also payable for non-Scheme assets. | | | | | | | | | | | | | | |
| <i>Minimum Scheme investments*</i> | <table> <tr> <td>Initial Investment:</td><td>\$20,000</td></tr> <tr> <td>Minimum balance:</td><td>\$20,000</td></tr> <tr> <td>Minimum Cash Operating Account Balance:</td><td>\$2,000</td></tr> <tr> <td>Minimum withdrawal:</td><td>\$100</td></tr> <tr> <td>Additional lump sum investment:</td><td>\$100</td></tr> <tr> <td>Additional regular investment:</td><td>\$100 per month</td></tr> <tr> <td>Regular withdrawal</td><td>\$100 per month</td></tr> </table> | Initial Investment: | \$20,000 | Minimum balance: | \$20,000 | Minimum Cash Operating Account Balance: | \$2,000 | Minimum withdrawal: | \$100 | Additional lump sum investment: | \$100 | Additional regular investment: | \$100 per month | Regular withdrawal | \$100 per month |
| Initial Investment: | \$20,000 | | | | | | | | | | | | | | |
| Minimum balance: | \$20,000 | | | | | | | | | | | | | | |
| Minimum Cash Operating Account Balance: | \$2,000 | | | | | | | | | | | | | | |
| Minimum withdrawal: | \$100 | | | | | | | | | | | | | | |
| Additional lump sum investment: | \$100 | | | | | | | | | | | | | | |
| Additional regular investment: | \$100 per month | | | | | | | | | | | | | | |
| Regular withdrawal | \$100 per month | | | | | | | | | | | | | | |
| <i>Cash Operating Account</i> | You will have a Cash Operating Account for liquidity purposes. | | | | | | | | | | | | | | |
| <i>Model Portfolio minimums</i> | See the Available Products List for the minimum amount, if any, stipulated by each Model Manager. | | | | | | | | | | | | | | |
| <i>Managed Fund minimums</i> | Generally, there are no minimum investment amounts for individual managed funds to be held within a Scheme Account. Some managers, however, may impose minimum restrictions – please refer to each managed fund's PDS. | | | | | | | | | | | | | | |
| <i>Additional investments</i> | You may make additional investments of \$100 or more at any time. | | | | | | | | | | | | | | |
| <i>Regular Investment Plan</i> | A fixed, nominated amount can be invested each month and allocated pro rata across managed funds in your Scheme Account. The minimum Regular Investment Plan amount is \$100. | | | | | | | | | | | | | | |



Key features

| <i>Feature</i> | <i>Summary</i> |
|---|---|
| <i>Regular Withdrawal Plan</i> | A fixed nominated amount can be withdrawn from managed funds in your Scheme Account on a monthly basis. The withdrawals will be funded by a pro rata sale of assets held in your Scheme Account and paid to your Cash Operating Account. The minimum regular withdrawal is \$100. |
| <i>Distributions and dividends</i> | Distributions from your managed fund investments and dividends from your non-Scheme equities investments are paid to your Cash Operating Account as they are received. You can elect for income from Model Portfolio investments to be paid into your Cash Operating Account or to be re-invested. If your Portfolio includes ASX-listed securities, you can elect to have dividends reinvested pursuant to a dividend reinvestment plan. |
| <i>Online reporting</i> | The Scheme offers investors and their Financial Advisors a wide range of online reports, including: <ul style="list-style-type: none"> – Portfolio holdings – Portfolio valuations – Cash transactions to and from your Cash Operating Account – Portfolio transactions – Income and Expense Reporting. |
| <i>Suitability for SMSFs</i> | The Scheme can provide advantages to SMSF investors, as it alleviates the record keeping burden associated with holding investments directly, and may reduce the cost of preparing your accounts. |
| <i>Transparency</i> | You can view all investments, transactions and fees through secure online access, 24/7 for your entire Portfolio. |
| <i>Lower trading costs for investments in Model Portfolios as compared to other structures</i> | As trades are first netted across individual portfolios in rebalancing Model Portfolio transactions, fewer trades are required to go to market, resulting in lower brokerage costs, a benefit passed on to investors. |

* Unless otherwise agreed between your Financial Advisor and the Responsible Entity.



Operating your account

Opening an account

To open an Escala Investment Account, your Financial Advisor will assist you with completing an Application Form online, which will then be processed by the Responsible Entity. The Responsible Entity may, at its discretion, reject applications for membership of and investment in the Scheme.

When opening your Scheme Account, the Responsible Entity will also facilitate opening of an account with an approved stockbroker to enable you to trade in ASX-listed securities. The Application form you sign also includes a Limited Power of Attorney which enables the Responsible Entity to act upon the instructions of your Financial Advisor to open any other accounts as required to facilitate transactions of both Scheme and non-Scheme assets.

Accessing your account online

When your Scheme Account has been opened, you will be sent a Login ID and a password that you can use to access your Portfolio online. You are responsible for keeping your Login ID and password confidential.

Cash Operating Account

When you invest in the Scheme you authorise your Financial Advisor to assist you to establish a Cash Operating Account, the Responsible Entity will access this account to:

- acquire investments for your Scheme Account (in accordance with your instructions)
- pay the fees and costs associated with administering and reporting on your Scheme and non-Scheme assets; and
- pay fees to your Financial Advisor as agreed by you and your Financial Advisor as disclosed in this PDS.

If there is a shortfall in your Cash Operating Account to pay any fees and costs the Responsible Entity has the authority to access your Scheme Account to redeem investments to cover the shortfall.

You can elect to hold your Cash Operating Account either outside the Scheme as a non-Scheme Asset, or inside the Scheme as a Scheme asset.

If you elect to hold your Cash Operating Account outside the Scheme as a non-Scheme asset, this account will be held directly in your name. You authorise the Responsible Entity to access your Cash Operating Account for any of the purposes outlined above.

If you elect to hold your Cash Operating Account inside the Scheme as a Scheme asset, this account will be held on your behalf by the Scheme or Scheme custodian (beneficial ownership).

If the Cash Operating Account is held inside the Scheme:

- the proceeds from the redemption of any investments of non-Scheme assets or income received from investments of non-Scheme assets which you have decided not to reinvest will be treated as Scheme contributions; and
- the withdrawal of funds from this Cash Operating Account to pay any fees or charges related to your non Scheme assets will be treated as Scheme withdrawals.

The Primary provider of the Cash Operating Account is Australia and New Zealand Banking Group Limited, ABN 11 005 357 522 (ANZ).

Except as agreed with you under the terms of this Product Disclosure Statement, the Responsible Entity will not withdraw any amount from this account except at your direction.



Operating your account

Cash contributions

When you open your Scheme Account, you must deposit funds into your Cash Operating Account before investment instructions can be made. You have the option of making deposits via cheque or Electronic Funds Transfer (EFT). Once cleared funds are available in your Cash Operating Account, you can make investments.

Maintaining the appropriate balance in your Cash Operating Account

You and your Financial Advisor are responsible for maintaining a minimum cash balance of \$2,000 to ensure there are sufficient funds to cover three months of fees as well as payments under any Regular Investment Plans you may have in place.

If the balance of your Cash Operating Account falls below the minimum required, and there are insufficient funds to cover monthly fees, then your investments in the Scheme may be sold down to meet these obligations. Where investments are sold down to meet liquidity requirements of your Scheme Account, your Scheme holdings will be sold in proportion, where possible. Where your Scheme holdings include illiquid funds, these funds may be excluded from the sell down process your investments at any time to restore your Cash Operating Account balance to the required level. We may do this without seeking prior instruction from you.

Linked administration and reporting

If your Portfolio includes non-Scheme assets, the Responsible Entity will administer these assets and integrate reporting with your Scheme Account investments. You also authorise the Responsible Entity to access your Cash Operating Account as a Full Access Authorised Operator to undertake investment administration and pay the fees and costs associated with your non-Scheme assets as disclosed in this PDS. This facility provides you with access to consolidated reporting across your entire portfolio.

In-specie transfers

You may be able to transfer investment assets you already own into your Scheme Account. This will involve completion of various forms, which your Financial Advisor will provide and assist you to complete. Fees and charges may also be payable for such transfers (see Fees and Other Costs on page 19).

It is important to note that no further transactions affecting the assets subject to the in-specie transfer can occur once the in-specie transfer process has commenced and until it is finalised. Where securities are being transferred into a Model Portfolio, your Scheme Account will be marked as inactive and will be withheld from the rebalance process until the transfer process is complete. You may receive interest on cash balances held in your Model Portfolio over this time, and you may also incur fees. When all securities have been transferred, your Scheme Account will become active. The investment assets in your Scheme Account will then be included with your selected Model Portfolio(s) at the next rebalancing opportunity.

Investment authority and instructions

Please note that all investment instructions must be directed through your Financial Advisor. The Responsible Entity does not bear any responsibility for your investment instructions not being acted upon in a timely and accurate manner by your Financial Advisor.

Your Financial Advisor will receive communication from the Responsible Entity relating to your Portfolio and it is the responsibility of your Financial Advisor to provide these communications to you.

The Responsible Entity will not accept instructions from your Financial Advisor in relation to a change of your personal details or to the closure of your Scheme Account; these instructions must be provided directly by you.

The Responsible Entity will continue to act upon any instructions from your Financial Advisor until it receives a written cancellation from you of their appointment. If you cancel the appointment of your Financial Advisor, then unless you appoint another Financial Advisor acceptable to us, the Responsible Entity will terminate your participation in the Scheme by giving you 30 days notice.



Operating your account

Regular Investment Plans

If you would like to make regular investments into the Scheme, you can establish a Regular Investment Plan, subject to a minimum, and have this paid out of your Cash Operating Account. Regular investments are normally processed on the 15th day of each month. You can cancel the Regular Investment Plan at any time by providing instructions via your Financial Advisor. The amounts deposited under a Regular Investment Plan will be invested pro-rata across your managed funds in your Scheme Account.

To establish a Regular Investment Plan for a new Scheme Account, ask your Financial Advisor to assist you to complete the appropriate section of the Application Form. To add a Regular Investment Plan to an existing Scheme Account, or vary an existing Regular Investment Plan, please provide instructions via your Financial Advisor.

Investments excluded from Regular Investment Plans

Certain investments that may be available through the Scheme from time to time may impose minimum purchase amounts in either dollar or unit terms. You will not be able to acquire such investments through the Regular Investment Plan if the amounts you make available for investment do not meet the necessary minimum purchase amounts.

Switching between investments

If you want to change investments in your Portfolio, your Financial Advisor can provide the Responsible Entity instructions to sell an investment and purchase a different Investment on the Available Products List. Switching between investments may have tax consequences, and you should consider seeking professional taxation advice if you are uncertain about the consequences of switching. Also, fund managers may impose transaction costs (in the form of a buy / sell spread) when units are bought and sold. Some fund managers may have minimum investment application and redemption amounts, which will be disclosed in the managed fund's PDS.

If you want to change your investment in a Model Portfolio, your Financial Advisor will communicate your instructions to the Responsible Entity. Tax consequences may occur as a consequence, and again it is appropriate to consider seeking professional taxation advice if you are uncertain about the consequences. Brokerage will apply to any changes to the composition of your investments in Model Portfolio(s).

Making withdrawals

You can request a withdrawal of part or all of your Scheme Account.

Partial withdrawals from your Scheme Account are subject to a minimum withdrawal amount of \$100, and you are required to maintain a minimum combined balance in your Scheme Account of \$20,000. (Unless you advise the Responsible Entity specifically which Scheme investments should be affected by a withdrawal, the Responsible Entity will decide which managed funds to sell down and in what proportions, as appropriate).

Withdrawals will usually be actioned within one business day of receipt of the withdrawal request, but where you are withdrawing by selling down of units in managed funds the receipt of funds to your Cash Operating Account will be dependent on the timing of each fund manager.

To fund withdrawals from investments held in Model Portfolios, securities are sold proportionally across all your Model Portfolios. The value you will receive will be the value at which the investments are sold net of all fees, charges and expenses (including transaction costs such as brokerage).

Transfers or withdrawal payments from your Scheme Account may be delayed from time to time when events impact on the Responsible Entity's ability to transfer assets or sell sufficient assets to satisfy withdrawal requests (for example, where managed funds are illiquid, securities are suspended or due to other market factors).

Some investment options may have minimum holding requirements or, withdrawal conditions based on fund liquidity. Please refer to the product disclosure documentation of the investment option/s in which you choose to invest for more information. As each Scheme member has an individual holding in the underlying assets they choose to invest in, any minimum holding or liquidity considerations in the underlying assets held by a member will not have an adverse effect on any other member of the Scheme.



Operating your account

Regular Withdrawal Plan

You can set up a Regular Withdrawal Plan to have a pro-rata amount withdrawn from existing managed funds in your Scheme Account.

Regular withdrawals are usually processed on the 20th day of each month.

The date on which funds are released from the sale of managed funds to your Cash Operating Account will be dependent on each fund manager.

To establish a Regular Withdrawal Plan for a new Scheme Account, complete the appropriate section of the Application Form. To add a Regular Withdrawal Plan to an existing Scheme Account, or vary an existing Regular Withdrawal Plan, please provide instructions via your Financial Advisor.

If you have elected to hold your Cash Operating Account inside the Scheme, you will need to provide us with the details of an external bank account into which you would like the regular withdrawals to be paid.

Suspending withdrawals

In unusual circumstances (for example, the closure or disruption of a relevant security exchange), withdrawals may be suspended for a period of up to 90 days or such other period the Responsible Entity considers reasonable. In the event of a suspension, the Responsible Entity will notify your Financial Advisor.

Class Actions monitoring service

The Responsible Entity offers a Class Actions monitoring service to ensure that investors who are eligible can participate in any class actions related to securities held in their portfolio. This service includes registering for the class action, monitoring the progress of the class action and arranging for the payment of any compensation granted (to be paid into the Cash Operating Account unless otherwise directed).

Capital Gains Tax (CGT) allocation methods

You can select from the following CGT allocation methods:

- Minimise Gain – tax parcels are selected to minimise the capital gain on disposal of an asset.
- Maximise Gain – tax parcels are selected to maximise the capital gain on disposal of an asset.
- First In First Out (FIFO) – the earliest tax parcel is selected on disposal of an asset.
- Manual Selection – your Financial Advisor can manually allocate disposals to tax parcels, or parts of tax parcels.

The default CGT allocation method is Minimise Gain. The CGT discount factor applied to your Scheme Account is based on your 'tax entity type' e.g. Individual, Partnership, Joint Investors, Company, Superannuation Fund or Trust.

You can change the CGT allocation method used for your Portfolio reports at any time by instructing your Financial Advisor to notify the Responsible Entity in writing. The new method will apply from the date the change is processed, and all transactions from the start of the current financial year. If you wish to change your CGT allocation method retrospectively, this will need to be processed manually as a cost base reconstruction. Additional charges may apply. It is recommended that you consider seeking professional taxation advice before selecting or changing your CGT allocation method.



Operating your account

Closing your Scheme Account

You can close your Scheme Account at any time. When closing your Scheme Account, you can elect to have:

- Assets sold and the proceeds paid by electronic transfer to your Cash Operating Account;
- Assets transferred to another custodial arrangement (as allowable under law or under the terms of an investment itself); or
- A combination of sale and transfer.

Closing your Scheme Account will also terminate the Responsible Entity's administration and reporting service in respect of your non-Scheme assets.

To close your Scheme Account, you need to provide written notice by completing the Account Closure Form available from your Financial Advisor or the Responsible Entity. Please note delays may occur as a result of processes involving external providers such as fund managers, registries and custodians.

Prior to closing your Scheme Account, the Account balance will be applied to pay all outstanding fees and charges. It may be necessary to keep your Scheme Account open for a period of time pending the processing of any transfers and the receipt of any outstanding distributions. During this time, the minimum balance should be retained within your Cash Operating Account.

Upon request to close your Scheme Account, the Responsible Entity will:

- Finalise any uncompleted part of your instructions up to and including the termination date;
- Deduct any outstanding fees and charges from your Cash Operating Account;
- Sell assets in your Scheme Account if there is insufficient cash in your Cash Operating Account to pay any outstanding fees and charges relating to your Portfolio; and
- Continue to charge your Cash Operating Account for fees and charges associated with your Portfolio until such time as there are no further assets in your Scheme Account.

If you do not provide instructions relating to the transfer of Scheme investments, then investments will be sold, and the final proceeds paid to your Cash Operating Account (or in accordance with your instructions if you have elected to hold your Cash Operating Account Scheme).

You will receive your final annual tax statement after the end of the financial year in which your Scheme Account is closed.

Changing details

You should notify the Responsible Entity directly as soon as possible of any changes in your personal details relating to your Scheme Account. Your Financial Advisor or the Responsible Entity can provide you with the appropriate form.



Investment Options & How they work

Before you invest

You must read a copy of the current disclosure document for each investment you chose to invest in, and the Responsible Entity relies upon your Financial Advisor to provide this to you. This includes disclosure documentation for any underlying assets within a model portfolio which will include the fees and costs information (including the Indirect Cost Ratio (ICR) if applicable) for those assets.

These may describe the investment objective, investment strategy, risk / return profile, and investment time-frame of the investment manager. Your Financial Advisor will provide you with the current documents for the investments you are considering. You should also read a copy of the current disclosure document before making additional investments, as these may change over time.

The Responsible Entity has the right to change investments on the Available Products List from time to time at its discretion. If your Scheme Account is invested in an asset that is subsequently removed from the Approved Investments List, you may be allowed to continue to hold this investment in your Scheme Account, at the discretion of the Responsible Entity. Alternatively, if it is considered necessary, the Responsible Entity may seek instructions to transfer this investment to another custodial arrangement for you or where this is impracticable, to sell the investment on your behalf and pay the sale proceeds to your Cash Operating Account.

Making changes to the investments in your portfolio

You should always consult your Financial Advisor before you select any investment, or decide to increase or decrease your holding in any investment. Further, because your circumstances and investments can change, you should regularly consult with your Financial Advisor to ensure that your investments remain appropriate for you over time.

Investment decisions are your decisions

The value of investments may rise or fall from time to time, and neither investment performance nor the repayment of capital is guaranteed. The Responsible Entity does not assess the suitability or appropriateness of investments or investment managers for you, and does not seek to ascertain or disclose to you whether your Financial Advisor and / or its Licensee has an interest in any investment offered. You must form your own view as to the suitability of any investment for you, with the assistance of your Financial Advisor. Any investment decision is your decision.



Investment options

The Responsible Entity's objective is to provide clients with a wide range of investment choices. As a result, the Available Products List is driven by demand from financial advisors and their clients. Provided the investment option being requested falls under one of the allowable investment option categories, the Responsible Entity can facilitate execution and administration, and is not aware of any reason why the option should be excluded, it may be made available for investment.

Managed funds

You can choose from a selection of managed funds offered by a number of different fund managers as outlined in the Available Products List. Managed Funds are typically held by the Scheme's Managed Fund Custodian.

Wholesale managed funds may also be available for investment if you qualify as a Wholesale client under the Corporations Act. Your financial advisor is responsible for telling you whether you are a Wholesale client and the Responsible Entity will assume that if you choose to invest in one of these investments, you have received confirmation from your Financial Advisor that you are a Wholesale client. Please speak to your Financial Advisor for more information.

Treatment of Dividend Reinvestment Programs and Corporate Actions

There is no managed fund distribution reinvestment program, and all distributions relating to your managed fund holdings are received in cash to the credit of your Cash Operating Account. You may be able to instruct your Financial Advisor to acquire more units in the managed fund using the distribution amount received.

The Responsible Entity's policy regarding corporate actions affecting investments in managed funds is that it does not accept directions from individual investors since managed fund investments are generally held by a custodian. Generally, the Responsible Entity will adopt a neutral position and not vote at member meetings, although it may exercise its discretion and vote depending on the particular circumstances. Investors can request a copy of the Responsible Entity's Corporate Actions Policy which will be provided free of charge.

How managed funds are held: typically, managed funds must be held as Scheme assets in the name of one or more custodians appointed by the Responsible Entity. This means the custodian will hold legal title to the assets and you will have beneficial ownership of these assets. Sophisticated managed funds are generally held outside the Scheme and in the name of the investor.

Listed securities

You can choose from a selection of listed securities, including subject to availability:

- Australian and international Listed Shares
- Australian and international Listed Property Trusts
- Australian and international Listed Investment Company shares
- Australian and international Listed Debt Securities
- Australian Exchange Traded Options

ASX-Listed Securities – individual holdings

If you wish to invest in ASX-listed securities, a Holder Identification Number (HIN) will be created in your name or in a nominee name. This means you will be able to elect how you wish to participate in a range of corporate actions for your securities holdings, such as share purchase plans and rights issues.

As administrator, the Responsible Entity receives all communications relating to corporate actions affecting your securities holdings. This includes annual reports and information about meetings relating to securities and information about dividend reinvestment plans. You are able to participate in dividend reinvestment plans. If any communications on corporate actions are received, the Responsible Entity will notify your Financial Advisor.

How listed securities are held: ASX-listed securities are generally held through a broker sponsor arrangement outside the Scheme.



Investment options

International listed securities – individual holdings

If you wish to invest in international-listed securities these will be held in the name of the custodian or its nominee and you will retain beneficial ownership. You will be able to elect how you wish to participate in a range of corporate actions for your securities holdings, such as share purchase plans and rights issues.

As administrator, the Responsible Entity receives all communications relating to corporate actions affecting your international-listed securities holdings and will notify your Financial Advisor accordingly.

How listed securities are held: International securities are generally held inside the Scheme.

Term Deposits

You can transact in Term Deposits issued by approved ADIs, as described in the Available Products List.

Treatment of Term Deposits upon maturity

You may elect to have interest on maturity re-invested or have interest credited to your Cash Operating Account. Please read the disclosure documents for each Term Deposit product for further information.

How Term Deposits are held: Term deposits are generally held outside the Scheme in the name of the investor.

Fixed Income

A range of Domestic and International fixed income assets may be made available. Acceptance of applications is subject to approval.

How Fixed Income assets are held: Domestic and International Fixed Income assets are generally held as Scheme assets and are held in the name of one or more custodians appointed by the Responsible Entity, meaning you will have beneficial ownership of these assets.

Model Portfolios

You can choose from a selection of Model Portfolios. Descriptions of relevant Model Managers and their approaches to the Model Portfolio(s) they manage are available in the Available Products List, at www.escalapartners.com.au.

Customisations

Model Portfolios may be able to be customised in a range of ways in accordance with your needs. Your Financial Advisor will manage any customisation in accordance with your instructions. It is important to remember that if you apply a customisation, your Model Portfolio may not perform in the same way as the Model Portfolio disclosed in the Available Product List.

Model Portfolios and corporate actions

As these holdings are pooled and held by a custodian, the Responsible Entity will act in the best interests of investors in the Scheme as a whole when dealing with corporate actions, and is not obliged to act on any individual investor's directions.

The Responsible Entity's policy regarding corporate actions affecting investments held in Model Portfolios is that generally:

- Dividends and distributions will be taken in cash;
- The Responsible Entity will generally adopt a neutral position and not vote at meetings, although may exercise its discretion and vote depending on the particular circumstances; and
- The Responsible Entity will deal with corporate actions using its discretion and having regard to advice from the model manager.

Externally imposed limits or caps may affect your entitlement to participate in corporate actions – if this happens you may have a lesser entitlement than an investor holding the same number of securities directly.

Any income earned from a Model Portfolio will be paid directly into your Cash Operating Account unless you choose to have it reinvested in your Model Portfolio's cash holding (speak to your Financial Advisor).

How Model Portfolios are held: Investments managed via Model Portfolios must be held as Scheme assets and are held in the name of one or more custodians appointed by the Responsible Entity, meaning the custodian will hold legal title to the assets and you will have beneficial ownership of these assets.



Investment options

Cash

You can hold funds in your Cash Operating Account, which you can elect to hold either outside the Scheme (linked to your Scheme Account), or inside the Scheme (treated as a Scheme asset).

Service Assets

Service Assets are those assets investors may include in their portfolio reporting upon request. These may include assets such as direct property and unlisted unit trusts.

How Service Assets are held: Service Assets are generally held outside the Scheme.

Margin Lending

You can access a range of external margin lending providers.

Other investment options

In addition you can choose from a selection of other investment options. These are outlined in the Available Products List.

For assets held outside the Scheme, you are able to request that the Responsible Entity administer these assets and provide consolidated reporting of your Portfolio.

This is an administration and reporting service only.



Reporting

When you invest in the Scheme you agree to view all information relating to your Portfolio online, and to receive all communications electronically, except as otherwise indicated in this PDS.

Online reporting

The following reports are available online for any period, showing:

- A summary of the transaction activity on your Portfolio
- Portfolio valuation
- Investment transactions
- Cash transactions to and from your Cash Operating Account
- Distributions.

Reports generally include your Portfolio holdings and transactions up until the previous business day, using the most recent market prices supplied. Reports can be generated for any time period or date, as far back as your initial investment date.

Tax information

Throughout the year, income received from your investments may be recorded as unfranked income. Your Portfolio will be updated with the tax breakdown of the distribution information relevant to the preparation of your tax returns as it becomes available, after the financial year end. This will include details of any interest, assessable income, franked and unfranked income, foreign income, distributed capital gains, all associated tax credits and any other relevant items that may assist a registered tax agent to prepare your tax return. This process will generally be completed by the end of October each year. The Scheme's independent auditor performs an annual audit of the internal controls over investment management, administration services and related technology services to ensure reliability for both Scheme and non-Scheme assets.

Annual Reports

The Corporations Act requires the Responsible Entity to provide you with an annual report detailing your investments in the Scheme, transactions impacting your Scheme Account and the fees that you have paid. These reports will be prepared each financial year after all investment income information has been received, and will generally be delivered electronically.

The Scheme is also a disclosing entity as defined under the Corporations Act. As a disclosing entity, the Scheme is subject to additional regular reporting and disclosure obligations. Copies of documents lodged with ASIC to comply with these requirements may be obtained from, or inspected at, an ASIC office and will also be made available on the Responsible Entity's website. You have a right to request the Responsible Entity to provide you free of charge the half yearly condensed financial report and any continuous disclosure notices lodged with ASIC (in addition to the annual report referred to above). Continuous disclosure notices will also be published on the Responsible Entity's website.



Risks

The key risks associated with investing in the Scheme are described below. While the general investment risks are summarised below, you also need to refer to the disclosure document for each investment you are considering to understand the risks of making that particular investment.

Every investment decision involves an element of risk, and it is important that investors understand that these risks cannot be completely eliminated, and that the value of investments can rise and fall. The Responsible Entity and the Distributor do not guarantee the performance of, the repayment of capital from, or any particular rate of return of the Scheme assets or any available investment on the Available Product List.

When you select an investment, it is important to identify your investment objectives and the level of risk you are prepared to accept. Your Financial Advisor will assist you with this process, which should take into account a range of factors, including:

- The timeframe over which you require or expect a return on your investment;
- The extent to which you need regular income, as opposed to long term capital growth;
- Your level of comfort with volatility;
- The general and specific risks associated with particular investments and investment strategies; and
- Risk associated with the structures through which your investments are made.

Risks associated with the Scheme

Administration risk

Delays in the purchase and sale of investments in your Scheme Account can occur. There is some risk that systems failure may cause a delay in the processing of transactions on your Scheme Account. Delays can also be experienced as a result of transaction processing delays with brokers or fund managers, or if your Financial Advisor delays submitting a request to the Responsible Entity for the purchase or sale of investments.

Scheme risk

Risks particular to the Scheme itself include that it could be terminated, that fees and expenses could change (as described in Fees and Other Costs section), and that the Responsible Entity could be replaced.

The Responsible Entity monitors risks to ensure the Scheme is operated in the best interests of investors.

General investment risks

The investments that you make will generally be subject to one or more of the following risks:

Concentration risk

The fewer the number of investments in your Portfolio, the more concentrated your Portfolio. The more concentrated your Portfolio, the greater the risk that poor performance of a single investment may significantly affect the performance of your whole Portfolio. Concentration risk can also occur at an asset class level, depending on the investment or combination of investments chosen. For example, if your investments are comprised primarily of Australian equities and / or managed funds that primarily hold Australian equities and there is a downturn in Australian equity markets, you will have a greater risk of negative returns than if your Portfolio is diversified across other asset classes.

Liquidity risk

It is characteristic of security markets that some securities trade infrequently. Liquidity risk is where a security trades too infrequently for investors to be able to realise their assets at the current market price in a timely fashion. In particular, while every effort is made for the Scheme to be able to satisfy all withdrawal requests promptly, the nature of the underlying investments means that in certain circumstances – for example, if trading in a managed fund has been restricted or suspended – all withdrawal requests may not be able to be fully met when they are received.



| Risks | |
|-------------------------------------|---|
| <i>Leverage risk</i> | If you have geared your Portfolio (that is, borrowed in order to invest), you will be subject to a number of additional risks including, but not limited to, margin calls as a result of market volatility, increased losses as a result of increased exposure, and interest rate risk. If you are utilising a margin loan and a margin call is made pursuant to the terms of that loan, it may be necessary to sell assets and use the net proceeds to reduce your loan balance. You should talk to your Financial Advisor before borrowing to invest, and refer to your lender's disclosure documentation for full details of the risks involved. |
| <i>Regulatory risk</i> | Regulatory risk arises if regulatory or taxation changes introduced by a government or a regulator affect the value of investments. These regulatory or taxation changes may occur in Australia or other countries. |
| <i>Market risk</i> | Market risk generally refers to the risks associated with specific asset markets which cannot be mitigated by holding a broader selection of securities from the same market. Market risk relates to changes in the price of assets that are held in your Portfolio and can result in capital loss or fluctuations in the value of your Portfolio within short periods of time. Changes in the prices of assets are generally driven by changes to the profitability of companies and industry sectors, economic cycles, demand for securities, liquidity of securities, business confidence and government policy. |
| <i>Investment Manager risk</i> | Investment Manager risk refers to the risk that an investment manager fails to deliver returns that compare favourably with their peers or with the managed fund's or Model Portfolio's performance benchmarks. The key drivers of investment manager risk are the effectiveness of the manager's investment strategy; the implementation of the strategy; and the extent to which an investment manager is impacted by potential loss of key staff. |
| <i>Underlying managed fund risk</i> | There is a risk that investing in a managed fund may give different results than investing directly in the securities that the fund holds, because of income, capital gains or losses accrued in the managed fund, and the consequences of investments and withdrawals by other unit holders in those managed funds. |
| <i>Currency risk</i> | Changes in the value of currency exchange rates can impact the value of your investments, where your Portfolio is exposed to international investments. |
| <i>Volatility risk</i> | Changes in security and unit prices can affect the value of investments in your portfolio. Changes in investment prices can result from a number of factors including: the changing profitability of industries and companies, economic cycles, the volume of securities traded in a particular market, investor demand, business confidence, and changes to government and central bank policies, international events or natural disasters. |
| <i>Company specific risk</i> | The value of the investments in a particular company are subject to risks that are specific to the individual company. Risk, due to specific company factors, can mean that a company's return can be significantly lower than that of the market, which can negatively impact the value of your investments. |
| <i>Interest rate risk</i> | Changes in the general level of interest rates might have a negative impact on the value of your investments. |



Risks

Fixed Income risks

If your Portfolio is exposed to fixed income investments, whether directly or indirectly, this involves credit risk, interest rate risk, and liquidity risk. Credit risk is the risk that a borrower may default on interest or principal repayments. Interest rate risk and liquidity risk have been explained earlier.

Inflation risk

The value of your investments may not keep pace with inflation. Broadly, this means prices may increase by more than the value of your investments. If this risk eventuates, you would not be able to buy as much with the value of your investments as you could today.

Derivative risk

A range of financial derivatives, for example futures and options, could be used to implement investment decisions and to manage risk in a Model Portfolio or within a managed fund. An investment in derivatives can cause a Model Portfolio or managed fund to make gains or incur losses. Derivative transactions may also involve the risk (including credit risk) that the counterparty on a transaction will be unable to honour its financial obligations.

Foreign market risk

Investing internationally carries additional risk. Risks inherent in this type of investment include, but are not limited to:

- Actions of foreign governments, exchange controls, political and social instability;
- Differences between countries relating to accounting, auditing, financial reporting, government regulation, securities exchanges and transactional procedures;
- Foreign markets may have different levels of liquidity, pricing availability and settlement and clearance procedures; and
- Exchange rate movements.



Taxation

Given the complex nature of the Australian taxation system, investors should consider seeking specialist tax advice relating to their investment approach. The information in this PDS is for general information only.

As you are the beneficial owner of investments held in the name of the Scheme, these investments in the Scheme are taxed as if they are held by you directly.

Capital Gains Tax (CGT)

You may incur a CGT liability when investments within your Scheme Account are disposed of including when managed funds are sold, when securities are disposed of, when your investments are rebalanced and when withdrawals are made. You may also receive a managed fund distribution that includes a distributed capital gain.

If you are uncertain about how CGT rules apply to your circumstances or the most appropriate methodology for you, you should consider seeking tax advice.

Where capital losses are realised, these may be used to offset available realised capital gains. Capital losses not utilised in a financial year may be carried forward and utilised to offset your capital gains in future years.

Tax on investment income

Investments in your Scheme Account can derive income, such as distributions from managed funds and income from dividends. Income received will be taxable in your hands.

Tax on foreign investments

Income sourced from overseas investments may be subject to foreign taxes, such as withholding tax. You may be entitled to a tax credit in respect of foreign taxes paid.

Tax File Number (TFN) and Australian Business Number (ABN)

It is not compulsory to provide your TFN or ABN and it is not an offence if you decline to provide them. However, the Responsible Entity reserves the right not to accept applications in the Scheme where a TFN or ABN is not provided. Without a TFN or ABN, tax may be deducted at the top marginal rate plus Medicare levy from your interest and investment income at the time it is paid.

Goods and Services Tax (GST)

The Scheme is registered for GST. This means, for investors, that while GST is payable on fees relating to the administration of your Scheme Account, the Scheme will generally be able to claim input tax credits and/or reduced input tax credits of the GST paid. Unless otherwise stated, you will be charged the net amount of GST.

Deductibility of fees

Some fees you pay in respect of your Scheme Account(s) may be deductible in the financial year in which they are incurred. You should obtain your own tax advice in this regard.



Fees and other costs

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the fund* or your Financial Advisor.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website (www.moneysmart.gov.au) has a managed fund fee calculator to help you check out different fee options.

* The fees of the Scheme and investment managers are not negotiable.

This PDS shows the fees and other costs that you may be charged. These fees and costs may be deducted from your Cash Operating Account or from the proceed of sale of your investments. Some fees and costs may be charged to your Financial Advisor.

The possible tax implications of investing in the Scheme are detailed in the Taxation section of this PDS.

You should read all the information about fees and costs because it is important to understand their impact on your investments.

All fee amounts are represented in Australian dollars and are inclusive of the net effect of GST unless otherwise indicated.

Further information

If you require further information about your fees and other costs associated with your Scheme Account, please contact your Financial Advisor.

Fees for Model Portfolios are set out in the Available Products List. The Responsible Entity relies upon your Financial Advisor to provide you with disclosure documentation for any underlying assets within a model portfolio which will include the fees and costs information (including the Indirect Cost Ratio (ICR) if applicable) for those assets. Fees and costs for managed funds are shown in the fund's Product Disclosure Statement.

The table provides a summary of the main fees and costs. The Additional Fees and Costs section provides further details.



Fees and other costs

| Type of fee or cost | Amount | How and when paid |
|---|--|---|
| Fees when your money moves in or out of the Scheme | | |
| Establishment Fee The fee to open your investment | Nil | Not applicable |
| Contribution Fee The fee on each amount contributed to your investment | Nil | Not applicable |
| Withdrawal Fee The fee on each amount you take out of your investment | Nil | Not applicable |
| Exit Fee The fee to close your investment | Nil | Not applicable |
| Management costs* The fees and costs for managing your investment | | |
| Asset based Administration Fee (payable to the Responsible Entity) | There is an administration fee of up to 2.0% (\$20 per \$1,000) payable on that part of your Scheme Account invested in International Model Portfolios. Please refer to the Additional Explanation of Fees and Costs section. | Deducted from your Cash Operating Account monthly in arrears, based on the average daily value of your Model Portfolio Securities over the month. |
| Cash Administration Fee | Estimated to be between 0.00% and 2.5% (between \$0-\$25 per \$1,000) | The Cash Administration fee is the amount the Responsible Entity earns for the administration of your domestic and International cash operating account holdings within the Scheme. The Cash Administration Fee is deducted from the interest rate earned and is not directly deducted from your account/s. |
| Transactions and Maintenance Fees Fees payable for transactions in various asset classes. | Please refer to the Additional Explanation of Fees and Costs section. | |
| Investment costs for Model Portfolios (payable to the Model Manager) The amount you pay for specific Model Portfolios is shown on the Available Product List. | Most Model Manager investment management fees are in the range of 0.35% to 1% (\$3.50 - \$10 per \$1,000), although some Model Managers could charge up to 2% (\$20 per \$1,000). ¹ | The Model Manager investment fee is deducted from your Cash Operating Account and is generally calculated based on the average daily value over the month of your Scheme Account attributed to the relevant Model Portfolio and deducted monthly in arrears. |
| Investment Costs for Managed Funds (payable to the investment manager) The amount you pay for specific Managed Funds is shown in the fund's product disclosure statement. | Investment management fees for managed funds vary widely, but are usually in the range of 0.30% to 1.5% (\$3.00 - \$15 per \$1,000), although some funds could charge up to 4% (\$40 per \$1,000). ² | Calculated and charged by the individual investment manager and reflected in the unit price or assets of each managed fund. Refer to the product disclosure statement of each managed fund for details on how and when these fees and costs are charged. |



Fees and other costs

| Type of fee or cost | Amount | How and when paid |
|--|---|-------------------|
| Expense Recovery³ | Please refer to the Additional Explanation of Fees and Costs section. | |
| Service fees⁴ | | |
| Investment switching fee⁵ The fee for changing your investments | Nil | Not applicable |

- * These fees may be negotiated between the Responsible Entity and the Financial Advisor.
1. Performance fees and brokerage may also be charged.
 2. Performance fees and a Transaction cost (or buy sell spread) may also be incurred.
 3. If you close your account there may be a pro-rata deduction made as part of any final fees and charges.
 4. Please refer to the 'Additional explanation of fees and costs' section for details of additional service request fees and Advisor remuneration costs that may be payable.
 5. Transaction costs may be incurred in giving effect to the switch.

The total fees and costs that you pay include the fees and costs of the Scheme, the fees and costs for non-Scheme assets, the costs of your Cash Operating Account, the costs of the investments you choose, and the fees agreed between you and your Financial Advisor. It is important to understand the fees of any assets you acquire and that those fees will be in addition to the fees charged for the Scheme, together with transaction and account costs incurred.

The costs of your Cash Operating Account and the investments you choose will be set out in the disclosure document displayed with the Available Product List at www.escalapartners.com.au

Example of annual fees and costs

The table below provides an example of how the fees and costs for investing in an investment option for this product can affect your investment returns over a one year period. You should use this table to compare this product with other managed investment products.

| Example: MFS Concentrated Global Equity Trust | | Balance of \$50,000 with a contribution of \$5,000 during the year |
|--|-------|--|
| Contribution fee | N / A | For every additional \$5,000 you put in you will be charged \$0. |
| Plus management costs Investment Cost | 0.90% | And for every \$50,000 you have in the fund you will be charged \$450 |
| Equals cost of Powerwrap Scheme | | If you had an investment of \$50,000 at the start of the year and put in an additional \$5,000 during that year, * you would be charged fees of \$450 per annum. |
| | | What it costs you will depend on the investment you choose and the fees you negotiate with your fund or financial Advisor.** |
| Additional fees and cost may apply. Please refer to the 'Additional explanation of fees and costs'. *This illustration assumes that the investor invests the additional \$5,000 on the last day of the year. | | |

This example assumes the full \$50,000 is invested in the balanced investment option and does not take into account the minimum cash operating account balance of 2%. A Cash administration fee applies in relation to cash holdings which is not taken into account in this example. For more information, refer to 'Cash administration fee' in Fee and Cost table.



Additional explanation of fees and costs

The RE charges fees to cover the costs of operating the Escala Investment Account. Some of these fees are charged to Escala Partners and may be passed onto the investor by Escala.

Scheme fees

Cash administration fee

The Cash Administration fee is the amount the Responsible Entity earns for the administration of your domestic and International cash account holdings within the Scheme.

Class Actions Monitoring Service

If an investor selects this service, the Responsible Entity will monitor each client account and if eligible apply on the investor's behalf to participate in any class actions being raised by parties in relation to securities held by you. This service includes registering for the class action, monitoring the progress of the class action and arranging for the payment of any compensation granted (to be paid into the Cash Operating Account unless otherwise directed).

Asset Based Administration Fee

An additional fee of up to 2% pa based on the total value held in International Model Portfolios in your portfolio will apply. This fee is deducted monthly in arrears from your Cash Operating Account.

Expense Recovery

The Responsible Entity is entitled to be reimbursed from the Scheme for audit expenses which cost per member will not exceed \$100 per annum. The Responsible Entity is also entitled to be reimbursed from the Scheme for abnormal expenses, such as the cost of investor meetings, legal costs of any proceedings involving the Scheme and terminating the Scheme. Whilst it is not possible to estimate such expenses with certainty, the Responsible Entity anticipates that the events that give rise to such expenses will rarely occur. If you close your account, there may be a pro-rata deduction made as part of your final fees and charges.

Transaction Fees & costs

There are various fees payable for transactions in various asset classes. Speak to your Financial Advisor for more information.



Additional explanation of fees and costs

Investment management fees

Investment manager fees

This is the fee payable to the investment manager for its role in managing the investment, and applies to both managers of managed funds and Model Portfolios. The investment manager of a managed fund recovers its manager fee from the assets within the fund itself (and is disclosed in the managed fund's PDS). The investment management fee for the investment manager of a Model Portfolio is calculated daily based on the funds you have attributed to that Model Portfolio, and deducted monthly by the Responsible Entity from your Cash Operating Account. This fee for each Model Portfolio is described in the Available Products List.

Performance fees

Some investment managers (for managed funds or Model Portfolios) will charge performance-based fees when the investment return generated exceeds a certain benchmark or certain specified criteria, if applicable. These are described in the relevant disclosure document for that investment and in the Available Products List for Model Portfolios.

Managed Funds transactions fees

When you purchase or sell units in a managed fund, the investment manager may also charge a transaction fee, which is usually represented in the form of a buy / sell spread - the difference between the purchase price and the sale price of units. Please refer to the PDS for the transaction fees for each specific managed fund in which you seek to invest.

Advisor remuneration

Your Financial Advisor (through its Licensee) may receive payment in connection with the provision of financial advice to you, including in relation to recommending the Scheme to you. The level and the type of such fees are to be agreed between you and your Financial Advisor, and reflected in your Application Form.

| | | |
|--|---|---|
| a) Initial advice fee (Fee on initial investment) | <p>A flat dollar fee or percentage based fee on the amount deposited to start your Investment Account.</p> <p>This fee is negotiated between you and your Financial Advisor, and is capped at no more than 5.5% of the total initial investment.</p> | Deducted from your Cash Operating Account based on the total initial investment (including in-specie transfers). |
| b) Ongoing advisor fee | <p>A fee for the provision of ongoing financial advice to you. This can be either a percentage of your Portfolio, or a flat dollar amount.</p> <p>Whether the fee is a flat dollar amount or a percentage of assets charge, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).</p> | Deducted monthly in arrears from your Cash Operating Account. Where the fee is based on a percentage of your Portfolio value, it is calculated daily. Where the fee is a flat dollar amount, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies. |
| c) Advisor review fee | <p>A fee for the provision of specific ongoing reviews of your financial situation and Portfolio. This can be either a percentage of your Portfolio, or a flat dollar amount.</p> <p>Whether the fee is a flat dollar amount or a percentage of assets charge, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).</p> | Deducted monthly in arrears from your Cash Operating Account. Where the fee is based on a percentage of your Portfolio value, it is calculated daily. Where the fee is a flat dollar amount, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies. |



Additional explanation of fees and costs

The Responsible Entity is authorised by you to deduct monies from your Cash Operating Account to pay to your Financial Advisor (legally, and in terms of process, monies are actually paid to the Licensee of your Financial Advisor) for financial advisory services provided to you, including in relation to facilitating your investment in the Scheme and your Portfolio. The level and the type of fees deducted are determined as a result of the agreement between you and your Financial Advisor, and as reflected in your Application Form. We can only deduct and pay fees to your Financial Advisor with your consent and we will rely on your Application Form as evidence of your consent. The types of advisor remuneration you can agree with your Financial Advisor are set out below. Your reports will show the deduction of the agreed amounts.

Initial advice fee

You can authorise the Responsible Entity to pay your Financial Advisor an Initial Advice fee from your Cash Operating Account as either a dollar amount or a percentage of the total initial investment (including in-specie transfers). This fee must be agreed by you and your Financial Advisor. Whether the fee is a dollar amount or a percentage-based fee, the fee cannot exceed 5.5% per annum (\$55 per \$1,000) of the total initial investment (including in-specie transfers).

Ongoing advisor fee

You can authorise the Responsible Entity to pay your Financial Advisor an Ongoing Advisor Fee from your Cash Operating Account. You and your Financial Advisor can negotiate an Ongoing Advisor Fee that can be either an annual dollar amount or a percentage of assets charge. Where you agree a percentage-based fee with your Financial Advisor, that fee is calculated daily against the end-of-day value of investments held within your Portfolio, and deducted from your Cash Operating Account on a monthly basis. Where you agree an annual dollar amount fee with your Financial Advisor, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies. Whether the fee is a dollar amount or a percentage-based fee, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).

Advisor review fee

You can authorise the Responsible Entity to pay your Financial Advisor an Advisor Review Fee from your Cash Operating Account. You and your Financial Advisor can negotiate an Advisor Review Fee that can be either an annual dollar amount or percentage of assets charge. Where you agree a percentage-based fee with your Financial Advisor, that fee is calculated daily on the value of investments held within your Portfolio, and charged to your Cash Operating Account on a monthly basis. Where you agree a dollar based annual fee with your Financial Advisor, it is calculated on a pro-rata basis based on the number of days in the month for which the fee applies. Whether the fee is a dollar amount or a percentage-based fee, the fee cannot exceed 2.2% per annum (\$22 per \$1,000).

Government charges and taxes

Any government taxes and charges, such as stamp duty and GST, will be deducted from your Cash Operating Account, as applicable. For information about the tax implications of investing in the Scheme, see the 'Taxation' section of this PDS. These fees are subject to change.

Changes to fees

This PDS will be updated if the Responsible Entity's fees are changed. Fees and costs relating to investment manager charges and transaction costs will be updated in the Available Products List and in the PDS for each managed fund. The Scheme Constitution imposes maximum limits in relation to Scheme fees charged by the Responsible Entity to investors. These maximums are:

- Special Request Fees – up to \$100 per request
- Withdrawal Fee - up to 5.5% of the withdrawal amount
- Additional Service Fees – up to \$10,000 (as agreed with the investor).

The Responsible Entity does not intend to increase its fees, but you will be given 30 days notice of any proposed increase.



Additional explanation of fees and costs

Negotiation of fees

We may negotiate the amount of certain fees at our discretion, either as a reduction to our fees or as a rebate of the fees paid.

Product License Fees

We may receive fees for the inclusion of products on the Available Products List and associated administrative activities. These amounts are paid by Investment Providers and are not an additional cost to you. The Responsible Entity retains these fees.

Managed funds: the amounts we may receive are ongoing fees of up to \$3,000 p.a. per managed fund and up to \$5,500 p.a. per non-custodially held assets (capped at \$25,000 per fund manager).

Model Portfolios: we may receive up to \$6,000 per Model Portfolio (capped at \$25,000 per model manager) for implementation of a Model Portfolio, and up to 0.15% p.a. per Model Portfolio for ongoing administration.



Important additional information

Distributor

The Scheme is marketed and promoted by Escala Partners Pty Ltd (ACN 155 884 236), pursuant to an agreement between Escala Partners Pty Ltd and the Responsible Entity.

Escala Partners Pty Ltd is not responsible for this PDS and does not guarantee the performance of investments held within the Scheme or the repayment of capital or any particular rate of capital or income return.

Escala Partners Pty Ltd may only act in accordance with the terms of the agreement between it and the Responsible Entity.

Cooling off

A 14 day cooling off period applies if you change your mind about your initial investment in the Scheme. The 14 day period starts from the earlier of 5 business days after your Scheme Account has been established and the date you receive your Welcome Letter confirming that your Scheme Account has been established. You may exercise your cooling off right by giving written notice to the Responsible Entity. If your initial funds have been withdrawn from your Cash Operating Account outside the Scheme, they will be returned to your Cash Operating Account, less any reasonable transaction costs incurred in establishing your Scheme Account and any movement in the price of the investment(s) in which your Scheme Account was invested. If you had elected to hold your Cash Operating Account inside the Scheme, you will need to provide us with the details of an external bank account into which we can return your initial funds less any reasonable transaction costs and any movement in the price of investments.

PDS and the Scheme Constitution

Your relationship with the Responsible Entity is governed by this PDS, the Scheme Constitution, the Corporations Act and other laws. When you want to know your rights as a Scheme investor, the first place to look is the Constitution. You can inspect a copy of the Constitution at the head office of the Responsible Entity or you can request a copy. This PDS sets out some of the material provisions of the Constitution.

Each investor should ensure that participating in the Scheme is suitable for them, and does not contravene any obligations binding on them.

Compliance plan and committee

The Scheme has a compliance plan which describes the procedures applied in operating the Scheme to ensure compliance with the Corporations Act, the Constitution and other laws. The compliance plan is lodged with ASIC and audited annually.

A compliance committee (of which the majority of members are independent of the Responsible Entity) monitors the Responsible Entity's compliance with the compliance plan.

Responsible Entity

As Responsible Entity of the Scheme, Powerwrap Limited is responsible for the administration and management of Scheme. Details regarding Powerwrap's AFSL can be found on ASIC's website www.asic.gov.au. Under the Constitution and the Corporations Act, the Responsible Entity must:

- Act honestly and in the best interests of all Scheme investors;
- Have adequate arrangements for the management of conflicts of interest that may arise in providing financial services;
- Exercise a reasonable degree of care and diligence in managing the Scheme assets;
- Ensure that the Scheme's property is clearly identified, held separately from other property, and that it is valued at regular intervals;
- Ensure that any payments made from the Scheme are made in accordance with the Constitution and the Corporations Act;
- Ensure that the Constitution and compliance plan of the Scheme meet the requirements of the Corporations Act; and
- Report to ASIC any breaches of the Corporations Act that represent a significant breach of financial services law.

The Responsible Entity may retire or be removed in accordance with the Corporations Act.



Important additional information

Rights and obligations

In relation to the Responsible Entity's powers, duties and liabilities in respect of the Scheme, the Constitution:

- Allows the Responsible Entity to refuse applications for investment, in whole or in part, at the Responsible Entity's discretion and without giving reasons;
- Allows the Responsible Entity not to act on instructions in certain cases and provides that the Responsible Entity is not liable for delays due to failure to act on unclear instructions or for other reasons beyond its control;
- Allows the Responsible Entity to terminate Accounts, including if an investor does not hold the required minimum balance or breaches the rules governing the Scheme as set out in this PDS;
- Allows the Responsible Entity to set a minimum investment to be made in the Scheme;
- Allows the Responsible Entity to extend the period for withdrawal in certain circumstances;
- Provides that, unless the Corporations Act imposes liability, the Responsible Entity is not liable to you except for fraud, negligence or breach of trust;
- Provides that the Responsible Entity is entitled to be indemnified from the assets of the Scheme for any liability incurred in properly performing or exercising any of its powers or duties in relation to the Scheme, except to the extent the liability is caused by its negligence, breach of trust or fraud;
- Allows the Responsible Entity to change the Constitution, but only with investors' approval if the change would adversely affect the rights of investors;
- Allows the Responsible Entity to charge fees and recover all expenses incurred in the proper performance of its duties in respect of the Scheme; and
- Gives the Responsible Entity the right to terminate the Scheme by notice to investors, and then to transfer cash to investors.

Please note that this is not an exhaustive list of the Responsible Entity's rights under the Scheme Constitution.

In relation to your rights and obligations as a Scheme investor, generally the Constitution:

- Sets out your rights to absolute and beneficial entitlement to the investments (including any income) in your Scheme Account;
- Defines your rights to withdraw from the Scheme, and what you are entitled to receive when you withdraw from the Scheme;
- Defines when the Scheme may be wound up and what you are entitled to receive on winding up;
- States that your liability is generally limited to your Scheme Account value;
- States the quorum required for meetings of members of the Scheme; and
- Contains procedures for how the Responsible Entity deals with complaints.

Custodian

The Responsible Entity may appoint custodians who have responsibility for the holding of the investments of the Scheme. The custodians have not independently verified the information contained in this PDS, and, accordingly, accept no responsibility for the accuracy or completeness of this PDS. The custodians do not guarantee the performance of investments held within the Scheme nor the repayment of capital or any particular rate of capital or return.

The custodians may only act in accordance with the terms of the custody agreement between them and the Responsible Entity. Under the Constitution, the Responsible Entity has the discretion to change a custodian at any time, subject to the terms of any custody agreement.



Important additional information

Differences between investing directly and investing through a Managed Investment Scheme

There are a number of differences between your rights as an investor accessing investments through the Scheme, and the rights of direct investors in those same investments. The key differences are:

- All investments held in the Scheme are held in the name of the Scheme or the name of a custodian. This means that you will not receive direct communications and reporting from investment managers.
- As an indirect investor, you do not have the right to call, attend or vote at a meeting of unit holders of the managed funds in which you invest, or of companies whose shares are included in a Model Portfolio or managed fund in which you are invested.
- If you were a direct investor, you would be able to apply for and withdraw from investments without the minimum investment transaction limitations imposed by the Responsible Entity.
- The time taken to process investment transactions may take longer than the time taken for a direct investment. This is due to the nature of the Scheme in that the Responsible Entity may deal with several investment managers to complete a single investor request. Also, the custodian may delay acting in order to perform a consolidated transaction on behalf of multiple investors.
- As an indirect investor, you do not have any cooling off rights or rights to complain directly to the managed funds in which you invest nor any rights to withdraw from any product if the disclosure in relation to the product is found to be defective.

Investment disclosure documents

Where applicable, your Financial Advisor must give you a copy of the relevant disclosure document for each investment in which you are considering investing, before you make any decision to purchase or add additional investments.

Each disclosure document provides a description of the investment offered, the investment manager's approach to investing and objectives, what it invests in, performance information, any level of gearing of the fund's assets, information on associated fees and costs, risks and other relevant information relating to the specific investment. In addition, your Financial Advisor may have access to further information in relation to each of the investments offered that can assist you with your investment decision.

The role of your Financial Advisor

You can only invest in the Scheme through a Financial Advisor. Your Financial Advisor is integral to the operation and maintenance of your Scheme Account. Your Financial Advisor will help you understand your financial position, identify your goals and financial issues, make more informed decisions about your investments, and choose an investment strategy that best suits you.

When you invest in the Scheme, you agree to appoint your Financial Advisor as your agent for the purposes of operating your Scheme Account, and providing the Responsible Entity with instructions in relation to your Portfolio.

Your Financial Advisor is not the agent of and has not been approved or endorsed by the Responsible Entity. Accordingly, the Responsible Entity is not responsible for any advice your Financial Advisor provides, including any investments they might recommend. The Financial Advisor is your Financial Advisor, and you are responsible for managing this relationship.



Important additional information

Providing instructions to the Responsible Entity through your Financial Advisor

By completing the Application Form to invest in the Scheme, you authorise your Financial Advisor to transact on your Portfolio. This means that the Responsible Entity (or its agents) can accept and act on such instructions given by your Financial Advisor without requiring your signature, additional proof, instructions or further confirmation from you.

The transactions for which this authority applies are:

- Purchasing and selling investments held within your Portfolio
- Withdrawing amounts from your Cash Operating Account for initial and additional investments to your Portfolio
- Full or partial withdrawals from your Portfolio to your Cash Operating Account.
- Starting, changing or stopping a Regular Investment Plan
- Starting, changing or stopping a Regular Withdrawal Plan
- Changing the tax accounting method to be used when reporting on your Portfolio.

The Responsible Entity is entitled to rely on the instructions of your Financial Advisor as if they were your instructions, unless it has reason to believe that the person providing the instructions is not your Financial Advisor. However, please note that the Responsible Entity requires direct instructions from you to change your contact details, and will not accept instructions from your Financial Advisor to transfer your funds to any account other than your Cash Operating Account.

The Responsible Entity will continue to act upon any instructions from your Financial Advisor until it receives a written cancellation of the appointment. If you cancel the appointment of your Financial Advisor, then unless you appoint another Financial Advisor acceptable to the Responsible Entity, your participation in the Scheme will be terminated by giving you 14 days notice. Your Cash Operating Account may also be terminated.

You release, discharge, and indemnify the Responsible Entity and all of its successors and assigns from and against all losses, actions, liabilities, claims, demands, and proceedings arising from your selection and appointment of a Financial Advisor, and all acts matters and things done or purported to be done by a Financial Advisor even if not actually authorised by you, and neither you nor any person claiming through you will have any claim or right against the Responsible Entity or any of its successors and assigns in relation to any act, matter, or thing done or purported to be done by your Financial Advisor or any person purporting to be your Financial Advisor.

You agree that if a payment is requested, made, or received by your Financial Advisor, such payment shall constitute a discharge of the obligations of the Responsible Entity and neither you nor any person claiming through you will have any claim against the Responsible Entity.

Past performance

Performance data for investments may be included in the particular investment's disclosure document available from the Available Products List and /or from relevant investment managers directly. Past performance should not be taken as an indication of future performance of any investment.

FATCA/CRS

Australia participation in the Automatic Exchange of Information (AEOI) regime means that you have obligations under the United States of America's Foreign Account Tax Compliance Act (FATCA) and the Common Reporting Standards (CRS) applying to most of the world.

The legislation requires Powerwrap and other investment managers with whom you invest with to identify and report tax residents of foreign jurisdiction(s) to the Australian Taxation Office (ATO). The ATO is required to exchange that information with the tax authorities in the relevant jurisdictions.

To comply with the obligations, you will be required to answer certain FATCA & CRS questions as part of your application form. This applies to all new account applications as well as existing accounts already held at Powerwrap or directly with an investment manager. The answers that you provide are used by Powerwrap and the investment manager to determine your reportable status.

The obligations also apply to your financial advisor. There are penalties for failing to provide information or providing false information.



Important additional information

Anti-Money Laundering and Counter-Terrorism Financing Act

Anti-money laundering and counter-terrorism financing legislation requires the providers of financial products and services to conduct customer identification. This may occur on account opening, during the course of the customer relationship and /or upon the withdrawal of funds. Your Financial Advisor will ask that you provide copies of appropriate documentation to verify your identity.

By signing the Advisor Declaration in the Application Form, your Financial Advisor is declaring to the Responsible Entity that they have verified your identity in accordance with the requirements of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006, and is acknowledging that the Responsible Entity cannot accept your Application Form without this declaration.

Environmental, social and ethical considerations

Unless otherwise indicated in investment disclosure documentation, investment managers do not take into account labour standards, environmental, social or ethical considerations in making investment management decisions.

Termination of your Account

You can terminate your participation in the Scheme by providing the Responsible Entity with 14 days written notice. Generally this will take 5-10 business days to be processed, although the Constitution allows up to 60 days to complete your request. There may be additional delays as a result of external providers such as fund managers, registries and custodians. Your participation in the Scheme can be terminated if you breach any terms and conditions of the Scheme or the Scheme Constitution. Terminating your participation in the Scheme will also terminate the Responsible Entity's administration and reporting service in respect of your non-Scheme assets.

Complaints

The Responsible Entity has procedures in place to properly consider and deal with any enquiries and complaints about the operation and investments held through the Scheme. If you have a complaint, it should be made in writing to:

The Complaints Officer

Powerwrap Limited
PO Box 16071
Collins Street West VIC 8007

The Responsible Entity will always acknowledge any complaint in writing and respond as soon as practicable and within 45 business days. If you are not satisfied with the response, complaints must be sent to the Australian Financial Complaints Authority (AFCA). AFCA is a new external dispute resolution to deal with complaints from consumers in the financial system.

Australian Financial Complaints Authority

GPO Box 3
Melbourne VIC 3001
Online: www.afca.org.au
Email: info@afca.org.au
Telephone: 1800 931 678

Any complaints you may have about financial product advice you have received from your Advisor in relation to the Scheme should be directed to your Advisor or their licensee.

Any complaints you may have about the underlying investments you have acquired through the Scheme should be directed to the issuer of the underlying investment. Generally the disclosure documents for the underlying investments will disclose whether and how you are able to make those complaints. We will assist you in attempting to resolve your complaint with the product provider of the underlying investment by informing you if the product provider's dispute resolution procedures are available to you, and by providing information about your investment in the product. However, as investments made through the Scheme are held in our name, your right to bring a complaint in relation to an underlying investment may be different to if you invested directly.



Important additional information

Privacy

We are required to handle your personal information in accordance with the requirements of the Privacy Act 1988 and the Australian Privacy Principles. Please view our Privacy Policy online at www.escalapartners.com.au which sets out our full obligations regarding the handling of your personal information.

By signing the Application Form accompanying this document you agree to the Responsible Entity collecting personal information from you in order to process your application, and administer and manage your Portfolio. This includes administering and auditing your investments, modelling data, data testing, communicating with you and dealing with any complaints or enquiries. You need not provide any personal information requested in the Application Form or in any other document or communication relating to your Portfolio, however, without this information, your application may be rejected and/or you will not receive an appropriate level of service.

You agree to allow the Responsible Entity to provide access to your personal information to external service providers, including overseas service providers which may include providers in the United States, the European Union, New Zealand and India, that provide services in connection with your Portfolio, including, technology providers, investment managers and approved stockbrokers. When you nominate a Financial Advisor in the Application Form, you are authorising the Responsible Entity to supply that Financial Advisor and its Licensee with information about your investments. Any other use or disclosure to a third party, body or agency is subject to the terms of our Privacy Policy.

Your personal information may also be disclosed:

- if, acting in good faith, the Responsible Entity believe that the law requires or permits it to do so;
- if you consent; or
- to any person proposing to acquire an interest in our business.

Under the Privacy Act 1988, you may request access to your personal information that held by the Responsible Entity. You can contact the Responsible Entity to make such a request or for any other reason relating to the privacy of your personal information by telephoning 03 8681 4600 or writing to:

The Privacy Officer

Powerwrap Limited
PO Box 16071
Collins Street West Vic 8007

Our Privacy Policy also contains information about how you can complain about a breach of the Australian Privacy Principles and how we deal with such complaints.



Glossary

| | |
|---------------------------------|--|
| AFSL | Australian Financial Services Licence |
| Application Form | The Application Form you fill in to apply to join the Scheme. |
| ASIC | Australian Securities and Investments Commission |
| ASX | Australian Stock Exchange |
| Available Products List | The list of investments that you can invest in via the Scheme, together with descriptions of such investments, and which is available at the Escala website. This list includes Scheme assets and non-Scheme assets. |
| Cash Operating Account | A Cash Operating Account provided by a financial institution that will be accessed by the Responsible Entity for the purpose of processing transactions in your Portfolio. You can elect to hold your Cash Operating Account inside the Scheme as a Scheme asset, or outside the Scheme as a non-Scheme asset. |
| Constitution | The legal document that establishes and governs the Powerwrap Managed Investment Scheme. |
| Escala Investment Account | A badged presentation of the Scheme, configured in conjunction with the Distributor, and designed to suit the investing needs of you and Financial Advisors. |
| Expense Recovery | Expenses incurred could include but not limited to audit, legal, tax consulting fees, expenses and liabilities relating to the management and operation of the scheme account. |
| FIFO | First In First Out |
| Financial Advisor | The business or person that provides you with financial advice in relation to your Portfolio, and who holds an AFSL, or is licensed by a Licensee to do so. |
| Fixed Income | Fixed income refers to the type of investment under which the borrower or issuer is obliged to make payments of a fixed amount on a fixed schedule. |
| Full Access Authorised Operator | The authority given by you to the Responsible Entity to perform transactions on your Cash Operating Account that relate to the operation of your Portfolio. |
| In-specie | In-specie refers to transferring an asset from one entity to another without the need to convert to cash. In specie fees (for the purposes of this document) may be applied to custodially held assets when those assets are transferred in or out of the scheme (or custodian), when those assets are transferred between different tax treatments (for example, if a W-8BEN form were to expire) or when those assets are transferred between distribution methods (for example, a move from cash to Dividend Reinvestment Program distributions). |
| Licensee | The holder of an AFSL. |
| Model Manager | An investment manager who has entered into an agreement with the Responsible Entity to include its Model Portfolio(s) as available investments in the Scheme. |
| Model Portfolio | A notional portfolio of assets constructed by the Model Manager and managed in accordance with specified investment objectives, investment strategies and asset allocation guidelines, as described in the Available Products List from time to time, and which is used by the Responsible Entity for the purpose of determining the investments held in your Scheme Account. |
| Non-custodially held assets | Typically, an unlisted asset, held directly in the name of the client. |
| PDS | Product Disclosure Statement |
| Portfolio | Your Account in the Scheme, together with any non-Scheme assets you have asked us to administer (excluding your Cash Operating Account). |
| Regular Investment Plan | The facility for making regular investments. |
| Regular Withdrawal Plan | The facility for making regular withdrawals. |
| Responsible Entity | Powerwrap Limited, the licensed operator / Responsible Entity of the Scheme. |
| RITC | Reduced Input Tax Credit |
| Scheme | The Powerwrap Managed Investment Scheme (ARSN 137 053 073) |
| Scheme Account | Your Account in the Scheme which may comprise managed fund and Model Portfolio investments chosen from the Available Products List. |
| SMSF | Self Managed Superannuation Fund |



How to complete the Application Form

You should complete the Application Form with the assistance of your Financial Advisor. Before you do this, you should read this PDS thoroughly, along with the disclosure documents of all investments in which you choose to invest.

Step 1

Establish the appropriate applicant type

The following types of investors can open an Account:

- Individual
- Joint applicant
- Sole trader
- Company
- Partnership
- Incorporated Association or Body
- Unincorporated Association or Body
- Trust (non-corporate or corporate)
- Superannuation fund.

Please refer to the table on the next page for details for each type of applicant.

Step 2

Complete the Application Form with the assistance of your Financial Advisor

Your Financial Advisor will enter your details online in the Application Form, enabling applications for the Scheme, your Cash Operating Account, your broker account and any other accounts as required. The Application Form also contains an authority for the Responsible Entity to administer your non-Scheme assets. Once your Financial Advisor has entered your details and printed out the Application Form, you should check that all sections have been completed correctly and that your Financial Advisor has signed the advisor declaration. You should then read and sign the Application Form, as well as the application forms for the Cash Operating Account and broker account.

Step 3

Return signed Application Forms and relevant supporting documentation

Once the application forms are signed and completed, original copies must be returned to your Financial Advisor for forwarding to the Responsible Entity, Cash Operating Account provider and stockbroker. Your Financial Advisor may hold off sending in your Application Form until your Cash Operating Account details are received, to enable these details to be included in the Application Form.



How to complete the Application Form

Account names and designations for different types of investors

While your Financial Advisor will complete your application details online, you should check that investor details are completed as outlined in the table below.

| <i>Investor type</i> | <i>Registered Name</i> | <i>Account Designation</i> | <i>Who Signs</i> |
|---|--|---|--|
| Single Applicant | Use given names. Do not use initials | Mr John Citizen | Individual investor. If you are signing under Power of Attorney, please also attach a certified copy of the Power of Attorney. |
| Joint Applicant | Use given names. Do not use initials | Mr John Citizen & Mrs Norma Citizen | Both investors. If you are signing under Power of Attorney, please also attach a certified copy of the Power of Attorney. |
| Company, Incorporated Association or Body | Use name of Company, Incorporated Association or Body registered with ASIC | Citizen Pty Ltd | Two Officers; OR As required by the Constitution or rules of the company; OR One Director for a Sole Director Company |
| Superannuation Fund | Use the name of the Trustee(s) then the name of the Fund | Mr John Citizen & Mrs Norma Citizen [Super Fund A / C] | All Trustees |
| Trusts | Use the Trustee(s) personal names, then the name of the trust/beneficiary | Mrs Norma Citizen [Baby Citizen A / C] | All Trustees |
| Estate | Use executor(s) personal name(s), then the name of the deceased estate | Mr John Citizen [Est. Helen Jones A / C] | The Executor |
| Partnership | Use partner(s) personal name(s) then the name of the partnership | Mr John Citizen & Mrs Norma Citizen [Partnership A / C] | Both Partners |
| Unincorporated Body or Association | Use personal name(s) then the name of the club | Mr John Citizen [Body / Association A / C] | Appointed Officers |

